

10. RFO No. F2024108 - Annual Subscription for KnowBe4 Training - DIR-TSO-4365 - Information Technology - Solid Border, Inc.



COMMISSIONERS COURT
COMMUNICATION

REFERENCE NUMBER _____

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DATE: 05/07/2024

SUBJECT: **RFO NO. F2024108 - ANNUAL SUBSCRIPTION FOR KNOWBE4 TRAINING - DIR-TSO-4365 - INFORMATION TECHNOLOGY - SOLID BORDER, INC.**

***** CONSENT AGENDA *****

COMMISSIONERS COURT ACTION REQUESTED

It is requested that the Commissioners Court approve RFO No. F2024108, Annual Subscription for KnowBe4 Training, utilizing the State of Texas Department of Information Resources (DIR) Contract #DIR-TSO-4365, for Information Technology, with Solid Border, Inc. for \$55,211.04.

BACKGROUND

Three hundred seventy-four (374) vendors were contacted and requested to provide written offers for RFO No. F2024108, Annual Subscription for KnowBe4 Training, under cooperative contracts. Seven (7) offers were received.

The offer received from Kambrian Corporation was deemed non-responsive for failure to provide cooperative contract pricing as required.

The offers were evaluated by Information Technology and Purchasing representatives. The low offer received from Solid Border, Inc. meets all specifications and is acceptable to Information Technology. Solid Border, Inc. offers KnowBe4 subscription through DIR Contract #DIR-TSO-4365.

The DIR contract expires on May 3, 2025.

This software is a cybersecurity training platform used by organizations to educate employees about cybersecurity risks, conduct simulated phishing attacks, and improve overall security awareness to reduce the risk of successful cyberattacks.

DIR's cooperative contracts program is open for state and local government in accordance with Texas Government Code Title 10, Subtitle B, Chapter 2054, Subchapter A, Section 2054.0565, Use of Contracts by Other Entities, "(a) The department may include terms in a procurement contract entered into by the department, including a contract entered into under Section 2157.068, that allow the contract to be used by another state agency, a political subdivision of this state, a governmental entity of another state, or an assistance organization as defined by Section 2175.001. (b) A political subdivision that purchases an item or service using a contract under this section satisfies any other law requiring the political subdivision to seek competitive bids for that item or service".

SUBMITTED BY:	Purchasing	PREPARED BY: APPROVED BY:	Wanyu Chen Chris Lax, CPSM, CPSD, CPCP
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COMMISSIONERS COURT COMMUNICATION

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FISCAL IMPACT

Funding in the amount of \$55,211.04 is available in the following accounts:

\$28,000.00	Grant-2024/M0740-2024/1810300000 Information Technology Security/578025 Software Maintenance and Licenses.
\$27,211.04	10000-2024 General Fund/1810300000 Information Technology Security/578025 Software Maintenance and Licenses



TAKINGS IMPACT ASSESSMENT CHECKLIST

Complete this form for any county action that involves the adoption of a regulation, policy, guideline, court resolution, or order.

Project/Regulation Name: _____ RFO No. F2024108 - Annual Subscription for KnowBe4 Training - DIR-TSO-4365 - Information Technology - Solid Border, Inc. _____

County Department: _____ PURCHASING _____

Contact Person: _____ Melissa Lee, C.P.M., A.P.P. _____

Phone Number for Contact Person: _____ (817) 884-3245 _____

Type of TIA Performed: SHORT TIA or FULL TIA. Circle one after answering the questions in Sections II and III below.

I. Stated Purpose

Attach to this checklist an explanation of the purpose of the regulation, policy, guideline, court resolution, or order.

Note: The remainder of this Takings Impact Assessment Checklist should be completed in consultation with the Criminal District Attorney's Office.

II. Potential Effect on Private Real Property

1. Does the county action require a physical invasion, occupation, or dedication of real property?

Yes _____ No ✓ _____

2. Does the county action limit or restrict a real property right, even partially, or temporarily?

Yes _____ No ✓ _____

If you answered yes to either question, go to Section III. If you answered no to both, STOP HERE and circle SHORT TIA at the top of the form.

RFO No. F2024108 Annual Subscription for KnowBe4 Training

AWARD

Line #	Description	Mfgr	Mfgno	QTY	UOM	Solid Border, Inc. San Antonio, TX HUB - Yes DIR-TSO-4365		Bluum Technology USA Phoenix, AZ HUB - No TIPS 210101		Southern Computer Warehouse Marietta, GA HUB - Yes TIPS 230105	
						Total Price	Extended	Total Price	Extended	Total Price	Extended
	Annual Subscription for KnowBe4 Training						\$55,211.04		\$58,511.70		\$62,312.46
							Extended	Extended	Extended	Extended	Extended
							\$55,211.04	\$58,511.70	\$62,312.46		\$62,312.46
1.1	KnowBe4 Security Awareness Training Subscription Platinum, 1 Year Term, Support to run 4/4/2024 through 4/3/2025	KnowBe4	KMSATP-N-H12-G	5001	EA		\$7.04	\$6.57	\$6.36		\$6.36
1.2	KnowBe4 Phisher Subscription, 1 Year Term, Support to run 4/4/2024 through 4/3/2025	KnowBe4	PHISHER-N-H12-G	5001	EA		\$4.00	\$5.13	\$6.10		\$6.10

Line #	Description	Mfgr	Mfgno	QTY	UOM	SMART IT PROS INC Rockwall, TX HUB - Yes TXShare 2023-059		GovConnection, Inc. Rockville, MD HUB - No BuyBoard 661-22		SHI International Austin, TX HUB - Yes BuyBoard 661-22	
						Total Price	Extended	Total Price	Extended	Total Price	Extended
	Annual Subscription for KnowBe4 Training						\$64,812.96		\$65,663.13		\$69,013.80
							Extended	Extended	Extended	Extended	Extended
							\$64,812.96	\$65,663.13	\$69,013.80		\$69,013.80
1.1	KnowBe4 Security Awareness Training Subscription Platinum, 1 Year Term, Support to run 4/4/2024 through 4/3/2025	KnowBe4	KMSATP-N-H12-G	5001	EA		\$6.61	\$6.71	\$7.00		\$7.00
1.2	KnowBe4 Phisher Subscription, 1 Year Term, Support to run 4/4/2024 through 4/3/2025	KnowBe4	PHISHER-N-H12-G	5001	EA		\$6.35	\$6.42	\$6.80		\$6.80

Note: Kambrian Corporation was deemed non-responsive for failure to provide cooperative contract pricing as required.