



TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

August 10, 2023

Greycon, Inc. dba Grey Construction
Attn: Gregory Sakwa
1609 Wolf Creem
Arlington, TX 76018
admin@grey-construction.com

Re: RFB 2023-010 ANNUAL CONTRACT FOR IRRIGATION SUPPLIES, SERVICES, AND REPAIRS

Dear Mr. Sakwa,

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of December 4, 2022 through December 3, 2023. The effective dates for the first renewal option will run from December 4, 2023 through December 3, 2024.

Tarrant County Purchasing Department hereby extends an invitation to Greycon, Inc. dba Grey Construction to accept the first option for an additional one (1) year period as the primary vendor for this bid. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through December 3, 2024.


Yes, Greycon, Inc. dba Grey Construction will accept the offer to extend the same contract pricing and discounts through December 3, 2024. **Please include a current 1295 Form with your response.**

No, Greycon, Inc. dba Grey Construction will NOT accept the offer to extend the same contract pricing and discounts through December 3, 2024.

Are any other governmental entities currently utilizing this contract? Yes No
If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,
Erik Schiltz, Senior Buyer
Tarrant County
817-884-2620



Gregory Sakwa
Greycon, Inc. dba Grey Construction

08/31/2023
Date



TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

September 13, 2023

MG Lawn and Landscape, LLC
Attn: Wade Hicks
6080 South Hulen 360 Box 197
Fort Worth, TX 76132
meangreengw@gmail.com

Re: RFB 2023-010 ANNUAL CONTRACT FOR IRRIGATION SUPPLIES, SERVICES, AND REPAIRS

Dear Mr. Hicks,

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of December 4, 2022 through December 3, 2023. The effective dates for the first renewal option will run from December 4, 2023 through December 3, 2024.

Tarrant County Purchasing Department hereby extends an invitation Green Lawn and Landscape, LLC to accept the first option for an additional one (1) year period as the secondary vendor for this bid. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through December 3, 2024.

Yes, MG Lawn and Landscape, LLC will accept the offer to extend the same contract pricing and discounts through December 3, 2024. **Please include a current 1295 Form with your response.**

No, MG Lawn and Landscape, LLC will NOT accept the offer to extend the same contract pricing and discounts through December 3, 2024.

Are any other governmental entities currently utilizing this contract? Yes No
If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,
Erik Schiltz, Senior Buyer
Tarrant County
817-884-2620


Wade Hicks
MG Lawn and Landscape, LLC

9/13/23
Date



TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76106 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

August 10, 2023

C Green Scaping, LP
Attn: Curtis Green
2401 Handley Ederville Road
Fort Worth, TX 76118
cgreen@greenscaping.com

Re: RFB 2023-010 ANNUAL CONTRACT FOR IRRIGATION SUPPLIES, SERVICES, AND REPAIRS

Dear Mr. Green,

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of December 4, 2022 through December 3, 2023. The effective dates for the first renewal option will run from December 4, 2023 through December 3, 2024.

Tarrant County Purchasing Department hereby extends an invitation C Green Scaping, LP to accept the first option for an additional one (1) year period as the alternate vendor for this bid. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through December 3, 2024.

Yes, C Green Scaping, LP, will accept the offer to extend the same contract pricing and discounts through December 3, 2024. **Please include a current 1295 Form with your response.**

No, C Green Scaping, LP, LLC will NOT accept the offer to extend the same contract pricing and discounts through December 3, 2024.

Are any other governmental entities currently utilizing this contract? Yes No
If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,
Erik Schiltz, Senior Buyer
Tarrant County
817-884-2620


Curtis Green
C Green Scaping, LP

8/10/23
Date

Memorandum

To: Willie Shephard

Dept: Facilities Management

From: Erik Schiltz, Sr. Buyer, Purchasing Department

Date: 8/10/2023

Re: Renewal of 2023-010, Annual Contract for Irrigation Supplies,
Services and Repairs and Mar-up for Parts (Countywide)

The above referenced contract will expire on December 3, 2023. This contract included two (2) options to renew with the vendor for additional twelve (12) month terms. The first renewal term would commence December 4, 2023 and would expire December 3, 2024.

If you wish to exercise this option to renew and continue this contract with the vendors listed below for twelve more months, please check the appropriate item and email or fax this form back to me at (817) 884-2620 by August 18, 2023.

Greycon, Inc. dba Grey_Construction
MG Lawn and Landscape, LLC
C. Green Scaping, LP

Yes, I wish to continue the current contract with the above-mentioned vendor for the first renewal term of the contract.

Funds to support this contract will be provided by the following accounts:

_____ 532051- Multiple locations _____

_____ No, I do not wish to continue the current contract with the above-mentioned vendor for the following reason(s).

SIGNATURE: ___Willie Shephard_____ DATE: ___8/10/2023

RFB 2023-010 Annual Contract for Irrigation Supplies, Services, and Repairs

| | | |
|--|--|---|
| | Primary Award | Secondary Award |
| | Greycon, Inc dba Grey Construction Arlington, TX HUB - Yes CO-OP - Yes | MG Lawn and Landscape, LLC Fort Worth, TX HUB - No CO-OP - Yes |

IRRIGATION REPAIR SERVICES

| LABOR RATES | Est. Hours | Hourly Rate | Extended Rate | Hourly Rate | Extended Rate |
|---|------------|-------------|---------------|-------------|---------------|
| 1. Trained Technician, Hourly Rate, 8:00am to 5:00pm | 150 | \$ 65.00 | \$ 9,750.00 | \$ 75.00 | \$ 11,250.00 |
| 2. Trained Technician, Hourly Rate, 5:01pm to 7:59am | 10 | \$ 95.00 | \$ 950.00 | \$ 150.00 | \$ 1,500.00 |
| 3. Trained Technician, Weekends & Holidays, Hourly Rate | 10 | \$ 95.00 | \$ 950.00 | \$ 150.00 | \$ 1,500.00 |

EMERGENCY RATE

| | | | | | |
|----------------------------------|----|-----------|-------------|-----------|-------------|
| Emergency Call Rate, Hourly Rate | 10 | \$ 100.00 | \$ 1,000.00 | \$ 200.00 | \$ 2,000.00 |
|----------------------------------|----|-----------|-------------|-----------|-------------|

TOTAL LABOR RATES

| | | | | |
|--|----|-----------|----|-----------|
| | \$ | 12,650.00 | \$ | 16,250.00 |
|--|----|-----------|----|-----------|

MATERIALS MARK UP:

| | | |
|--|-----|-----|
| | 20% | 20% |
|--|-----|-----|

RESPONSE TIME

| | | |
|--|----------|----------|
| 1. List maximum response to be onsite for normal business hour calls: | 48 Hours | 4 Hours |
| 2. List maximum response time to be onsite for emergency calls: | 4 Hours | 2 Hours |
| 3. List smallest crew size available for your Firm: | 2 | 2 |
| 4. List number of years your Firm has been in the Landscaping Services Industry: | 15 Years | 17 Years |

Owner Rental Equipment

| | Hourly Rate | Hourly Rate |
|------------|-------------|-------------|
| Skid Steer | \$ 75.00 | \$ 200.00 |
| Trencher | \$ 90.00 | \$ 50.00 |
| Pump | \$ 60.00 | \$ 50.00 |
| Aerator | \$ 80.00 | \$ 50.00 |

RFB 2023-010 Annual Contract for Irrigation Supplies, Services and Repairs

Alternate Award

| | | | |
|--|--|--|---|
| | | C. Green Scaping, LP Fort Worth, TX HUB: Yes CO-OP: Yes | Qualitiscap Services, Inc Fort Worth, TX HUB: No CO-OP: No |
|--|--|--|---|

IRRIGATION REPAIR SERVICES

| LABOR RATES | Est. Hours | Hourly Rate | Extended Rate | Hourly Rate | Extended Rate |
|---|------------|-------------|---------------|-------------|---------------|
| 1. Trained Technician, Hourly Rate, 8:00am to 5:00pm | 150 | \$ 90.00 | \$ 13,500.00 | \$ 165.00 | \$ 24,750.00 |
| 2. Trained Technician, Hourly Rate, 5:01pm to 7:59am | 10 | \$ 117.00 | \$ 1,170.00 | \$ 275.00 | \$ 2,750.00 |
| 3. Trained Technician, Weekends & Holidays, Hourly Rate | 10 | \$ 144.00 | \$ 1,440.00 | \$ 275.00 | \$ 2,750.00 |

EMERGENCY RATE

| | | | | | |
|----------------------------------|----|-----------|-------------|-------------|--------------|
| Emergency Call Rate, Hourly Rate | 10 | \$ 144.00 | \$ 1,440.00 | \$ 1,250.00 | \$ 12,500.00 |
|----------------------------------|----|-----------|-------------|-------------|--------------|

TOTAL LABOR RATES

| | | | | |
|--|----|-----------|----|-----------|
| | \$ | 17,550.00 | \$ | 42,750.00 |
|--|----|-----------|----|-----------|

MATERIALS MARK UP:

| | | |
|--|-----|------|
| | 15% | 100% |
|--|-----|------|

RESPONSE TIME

| | | |
|--|-------------|-------------|
| 1. List maximum response to be onsite for normal business hour calls: | 48 Hours | 3 Hours |
| 2. List maximum response time to be onsite for emergency calls: | 2 Hours | 8 Hours |
| 3. List smallest crew size available for your Firm: | 2 | 2 |
| 4. List number of years your Firm has been in the Landscaping Services Industry: | 39 Years | 40 Years |
| Owner Rental Equipment | Hourly Rate | Hourly Rate |
| Skid Steer | \$ 110.00 | \$ 300.00 |
| Trencher | \$ 110.00 | \$ 250.00 |
| Pump | \$ 24.00 | \$ 250.00 |
| Aerator | \$ 24.00 | \$ 250.00 |