



TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

July 24, 2023

Jeff Mauldin
President
Communicon, Inc.
4216 Hahn Blvd
Fort Worth, TX 76117

Re: RFP No. 2022-164 – Audio Visual Systems Maintenance and Staff Augmentation

Dear Mr. Mauldin:

Referenced bid was for twelve (12) months with one (1) option to renew for an additional twelve (12) months. The original contract was for the period of October 11, 2022, through October 10, 2023. The effective dates for the first and final renewal option will run from October 11, 2023, through October 10, 2024.

Tarrant County Purchasing Department hereby extends an invitation to Communicon, Inc. to accept the first and final option for an additional one (1) year period as the primary vendor for this bid as awarded on October 11, 2022. Communicon, Inc. acknowledges formal renewal of the option and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court at a later date. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through October 10, 2024.

☒ Yes, Communicon, Inc. will accept the offer to extend the same contract pricing and discounts through October 10, 2024. **Please include a current 1295 Form with your response.**

☐ No, Communicon, Inc. will NOT accept the offer to extend the same contract pricing and discounts through October 10, 2024.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No
If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,

Caleb Rojo

Caleb Rojo, Senior Buyer
Tarrant County
817-884-1150

Jeff Mauldin-CC

Jeff Mauldin, President
Communicon, Inc.

Digitally signed by Jeff Mauldin-CC
DN: cn=Jeff Mauldin-CC, o=Communicon Concepts, cn=Jeff Mauldin-CC
Date: 2023.07.26 15:54:53-0500

07-26-2023

Date



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Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

July 24, 2023

Joe Reyes
President
Real Network Services, Inc.
5529 Redfield Street
Dallas, TX 75235

Re: RFP No. 2022-164 – Audio Visual Systems Maintenance and Staff Augmentation

Dear Mr. Reyes:

Referenced bid was for twelve (12) months with one (1) option to renew for an additional twelve (12) months. The original contract was for the period of October 11, 2022, through October 10, 2023. The effective dates for the first and final renewal option will run from October 11, 2023, through October 10, 2024.

Tarrant County Purchasing Department hereby extends an invitation to Real Network Services, Inc. to accept the first and final option for an additional one (1) year period as the secondary vendor for this bid as awarded on October 11, 2022. Real Network Services, Inc. acknowledges formal renewal of the option and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court at a later date. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through October 10, 2024.

☒ Yes, Real Network Services, Inc. will accept the offer to extend the same contract pricing and discounts through October 10, 2024. **Please include a current 1295 Form with your response.**

☐ No, Real Network Services, Inc. will NOT accept the offer to extend the same contract pricing and discounts through October 10, 2024.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☐ No
If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,

Caleb Rojo

Caleb Rojo, Senior Buyer
Tarrant County
817-884-1150

Joe Reyes

Joe Reyes, President
Real Network Services, Inc.

07/25/2023

Date



TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

July 24, 2023

David Davis
Inside Sales Manager
Digital Resources Inc.
2107 Greenbriar Drive
Southlake, TX 76092

Re: RFP No. 2022-164 – Audio Visual Systems Maintenance and Staff Augmentation

Dear Mr. Davis:

Referenced bid was for twelve (12) months with one (1) option to renew for an additional twelve (12) months. The original contract was for the period of October 11, 2022, through October 10, 2023. The effective dates for the first and final renewal option will run from October 11, 2023, through October 10, 2024.

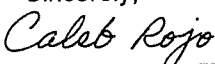
Tarrant County Purchasing Department hereby extends an invitation to Digital Resources Inc. to accept the first and final option for an additional one (1) year period as the alternate vendor for this bid as awarded on October 11, 2022. Digital Resources Inc. acknowledges formal renewal of the option and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court at a later date. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through October 10, 2024.


☒ Yes, Digital Resources Inc. will accept the offer to extend the same contract pricing and discounts through October 10, 2024. **Please include a current 1295 Form with your response.**

☐ No, Digital Resources Inc. will NOT accept the offer to extend the same contract pricing and discounts through October 10, 2024.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No
If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,

Caleb Rojo, Senior Buyer
Tarrant County
817-884-1150


David Davis, Inside Sales Manager
Digital Resources Inc


Date

Memorandum

To: Carolyn Bogan

Dept: Information Technology

From: Caleb Rojo, Sr. Buyer, Purchasing Department

Date: 7/12/2023

Re: Renewal of RFP 2022-164, Audio Visual Systems Maintenance and Staff Augmentation

The above referenced contract will expire on October 10, 2023. This contract included one (1) option to renew with the vendors for an additional twelve (12) month term. The first renewal term would commence October 11, 2023 and would expire October 10, 2024.

If you wish to exercise this option to renew and continue this contract with the vendors listed below for twelve more months, please check the appropriate item and email this form back to me at CRojo@tarrantcountytexas.gov.

Primary Communication Concepts
Secondary Real Network Services, Inc.
Alternate Digital Resources, Inc.

☒ Yes, I wish to continue the current contract with the above mentioned vendors for the first renewal term of the contract.

Funds to support this contract will be provided by the following accounts:

☐ No, I do not wish to continue the current contract with the above-mentioned vendor for the following reason(s).

SIGNATURE: _____

DATE: 8/3/2023

RFP 2022-164 Audio Visual Systems Maintenance and Staff Augmentation

		Primary Award		Secondary Award		Alternate Award	
		Communication Concepts Fort Worth, TX HUB - No CO-OP - No		Real Network Services, Inc. Dallas, TX HUB - Yes CO-OP - No		Digital Resources, Inc. Southlake, TX HUB - Yes CO-OP - No	
Evaluation Criteria	Max Points	Score		Score		Score	
Vendor Qualifications and Experience	200	160.00		160.00		130.00	
Base Price for Professional Services	200	170.00		139.53		200.00	
Total Price for Regularly Purchased Audio Visual Equipment and Software	150	141.00		150.00		125.70	
Percentage Discount off Audio Visual Equipment	150	150.00		118.50		84.00	
Percentage Discount off Materials	150	150.00		118.50		84.00	
Percentage Discount off Software and Software Upgrades	100	100.00		79.00		56.00	
References	50	40.00		3.33		10.00	
Total Score	1000	911.00		768.86		689.70	

Notes: Technical Operations, Inc. deemed non-responsive for failure to sign addendum