



TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

June 28, 2023

Brandon Lopez
ABLE Communications, Inc.
1413 Ave. H
Grand Prairie TX 75050

Re: RFP No. 2022-168 – Annual Contract for Structured Cabling Materials and Services

Dear Brandon Lopez:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of October 14, 2022 through October 13, 2023. The effective dates for the first renewal option will run from October 14, 2023 through October 13, 2024.

Tarrant County Purchasing Department hereby extends an invitation to ABLe Communications, Inc. to accept the first option for an additional one (1) year period as the primary vendor for this bid as awarded on August 30, 2022. ABLe Communications, Inc. acknowledges formal renewal of the option and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court at a later date. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through October 13, 2024.

☒ Yes, ABLe Communications, Inc. will accept the offer to extend the same contract pricing and discounts through October 13, 2024. **Please include a current 1295 Form with your response.**

☐ No, ABLe Communications, Inc. will NOT accept the offer to extend the same contract pricing and discounts through October 13, 2024.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No

If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,

Brad Richards, Senior Buyer
Tarrant County
817-884-1057



Karla Lopez, CFO
ABLE Communications, Inc.

7.12.23
Date

Memorandum

To: Anthony Jackson

Dept.: Information Technology

From: Brad Richards, Senior Buyer, Purchasing Department

Date: 06/27/2023

Re: Renewal of RFP 2022-168, Annual Contract for Structured Cabling Materials and Services

The above referenced contract will expire on October 13, 2023. This contract included two (2) options to renew with the vendor for additional twelve (12) month terms. The first renewal term would commence October 14, 2023 and would expire October 13, 2024.

If you wish to exercise this option to renew and continue this contract with the vendor listed below for twelve more months, please check the appropriate item and email this form back to me by July 12, 2023.

Primary ABLe Communications, Inc.

☒ Yes, I wish to continue the current contract with the above-mentioned vendor for the first renewal term of the contract.

Funds to support this contract will be provided by the following accounts:

569011 _____

☐ No, I do not wish to continue the current contract with the above-mentioned vendor for the following reason(s).

SIGNATURE: _____

DATE: 6/27/2023

RFP 2022-168 Annual Contract for Structured Cabling Materials and Services
 Best and Final Offer Evaluation Scores

Award		
ABLe Communications, Inc. Grand Prairie, TX HUB - Yes CO-OP - Yes		
Capability and Experience Questionnaire	Value	30%
Price	Labor Rate	35.00%
	Minimum Charge	5.00%
	Percentage Mark-up on Materials	20.00%
References		10%
Total		100%
		98.04%

RFP 2022-168 Annual Contract for Structured Cabling Materials and Services
Initial Evaluation Scores

Value		ABLE Communications, Inc. Grand Prairie, TX HUB - Yes CO-OP - Yes	Southwest Networks, Inc. Grand Prairie, TX HUB - Yes
Capability and Experience Questionnaire	30%	30.00%	30.00%
Price	Labor Rate	35.00%	28.17%
	Minimum Charge	5.00%	0.00%
	Percentage Mark-up on Materials	20.00%	15.78%
References	10%	8.04%	7.29%
Total	100%	98.04%	81.24%

Notes:
Network Cabling Services, Inc. withdrew response.