



TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.  
Purchasing Agent

Chris Lax, CPSM, CPCP  
Assistant Purchasing Agent

June 12, 2023

Jimmy Marshall  
EMC Integrated Systems Group  
121 Central Avenue, Suite 200  
Grapevine, TX 76051

Re: RFB 2022-206 - Annual Contract for Maintenance of FLIR Video Management System

Dear Mr. Marshall:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of October 22, 2022, through October 21, 2023. The effective dates for the first renewal option will run from October 22, 2023, through October 21, 2024.

Tarrant County Purchasing Department hereby extends an invitation to EMC Integrated Systems Group to accept the first option for an additional one (1) year period as the primary vendor for this bid as awarded on September 27, 2022. EMC Integrated Systems Group acknowledges formal renewal of the option, and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court later date. Please mark the appropriate response below and provide your signature above your printed name.

Yes, EMC Integrated Systems Group will accept the offer to extend the same contract pricing and discounts through October 21, 2024. **Please include a current 1295 Form with your response.**

No, EMC Integrated Systems Group will NOT accept the offer to extend the same contract pricing and discounts through October 21, 2024.

Are any other governmental entities currently utilizing this contract?  Yes  No

If yes, please return an estimated annual dollar spent with participating entities with this letter.

Please fax or email your signed response.

Sincerely,

*Elizabeth Pietzsch*

Elizabeth Pietzsch,  
Sr. Contracts Administrator  
Tarrant County Purchasing

*Jimmy Marshall*

Jimmy Marshall  
EMC Integrated Systems Group

12 June 2023

Date

# Memorandum

To: Michael Amador, Willie Shepherd, Joshua Palmer & Chad Raines

Dept.: Facilities Management

From: Elizabeth Pietzsch, CPCM, Senior Contracts Administrator

RE: Renewal of RFB 2022-206 – Annual Contract for Maintenance of FLIR Video Management System

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The above referenced contract will expire on October 21, 2023. This contract includes options to renew with the vendor for two (2) additional twelve (12) month terms. The first renewal term will commence October 22, 2023, and would expire October 21, 2024 with one (1) renewal option remaining.

If you wish to exercise this first option with the vendor(s) listed below for twelve (12) more months, please check the appropriate boxes and email this form **back to me on or before Thursday, June, 15, 2023.**

EMC Integrated Systems Group

Yes, I wish to continue the current contract with the above-mentioned vendor(s) for the first and final renewal term of the contract.

532011 / 10000-2023 / Various / n/a

(GL acct) / (Fund #) / (Cost Center) / (Grant # or NRG)

No, I do not wish to continue the current contract with the above-mentioned vendor(s) for the following reason(s).

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SIGNATURE: Joshua B. Palmer DATE: 6/12/23

RFB 2022-206 Annual Contract for Maintenance of FLIR Video Management System

**PRIMARY AWARD**

			<b>EMC Integrated Systems Group Grapevine, TX HUB - Yes CO-OP - Yes</b>	
Item	Item	Qty	Unit	Extended
<b>SECTION 1: ANNUAL MAINTENANCE FEE PER ATTACHMENT A</b>				
1	First Year Annual Agreement Lot Price	1	\$ 199,522.00	\$ 199,522.00
2	Single Camera Add	1	\$ 215.00	\$ 215.00
Section 1 - Sub-Total			\$	199,737.00
<b>SECTION 2: Service Calls - Hourly Rate - Trained Repair Personnel</b>				
1	Standard -M-F 8AM-5PM	30	\$ 87.50	\$ 2,625.00
2	After Hours: M-F, 5:01PM - 7:59AM	1	\$ 131.25	\$ 131.25
3	Weekend & Contractor Holidays	1	\$ 150.00	\$ 150.00
Section 2 - Sub-Total			\$	2,906.25
Total			\$	202,643.25
Markup for Parts			25%	
<b>CONTRACTOR OWNED EQUIPMENT LIST - AVAILABLE TO RENT</b>				
			Daily	Weekly
	32' Scissor Lift			
	60' Boom Lift			
	Delivery			
	Pick-Up			
	Lift		\$ 415.00	
	Bucket Truck		\$ 250.00	
	Manlift		\$ 273.00	\$ 488.00
	Boom - 85'		\$ 1,686.00	\$ 3,059.00
	Boom 120'		\$ 2,915.00	\$ 4,775.00

Note: VideoTronix, Inc. DBA VTI Security withdrew their bid.