



TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPCP
Assistant Purchasing Agent

March 24, 2023

Chris Lanham, V.P. Administration
Dealers Electrical Supply Co.
2320 Columbus Avenue
Waco, TX 76701

Re: RFB 2022-184 – Annual Contract for Lamps, Ballasts and Electrical Supplies

Dear Mr. Lanham:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of August 12, 2022, through August 11, 2023. The effective dates for the first renewal option will run from August 12, 2023, through August 11, 2024.

Tarrant County Purchasing Department hereby extends an invitation to Dealers Electrical Supply Co. to accept the first option for an additional one (1) year period as one of the primary vendors for this bid as awarded on August 9, 2022. Dealer Electrical Supply Co. acknowledges formal renewal of the option, and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court later date. Please mark the appropriate response below and provide your signature above your printed name.

☒ Yes, Dealers Electrical Supply Co. will accept the offer to extend the same contract pricing and discounts through August 11, 2024. **Please include a current 1295 Form with your response.**

☐ No, Dealers Electrical Supply Co. will NOT accept the offer to extend the same contract pricing and discounts through August 11, 2024.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No

If yes, please return an estimated annual dollar spent with participating entities with this letter.

Please fax or email your signed response.

Sincerely,

Sarah VanTassel

Sarah VanTassel
Buyer
Tarrant County Purchasing

Chris Lanham

Chris Lanham, V.P. Administration
Dealers Electrical Supply Co.

03/29/2023

Date



TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPCP
Assistant Purchasing Agent

March 24, 2023

Daniel P. McLaughlin, Director of Sales
Facility Solutions Group, Inc.
3601 NE. E. Loop 820, Ste 102
Fort Worth, TX 76137

Re: RFB 2022-184 – Annual Contract for Lamps, Ballasts and Electrical Supplies

Dear Mr. McLaughlin:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of August 12, 2022, through August 11, 2023. The effective dates for the first renewal option will run from August 12, 2023, through August 11, 2024.

Tarrant County Purchasing Department hereby extends an invitation to Facility Solutions Group, Inc. to accept the first option for an additional one (1) year period as one of the primary vendors for this bid as awarded on August 9, 2022. Facility Solutions Group, Inc. acknowledges formal renewal of the option, and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court later date. Please mark the appropriate response below and provide your signature above your printed name.

☒ Yes, Facility Solutions Group, Inc. will accept the offer to extend the same contract pricing and discounts through August 11, 2024. **Please include a current 1295 Form with your response.**

☐ No, Facility Solutions Group, Inc. will NOT accept the offer to extend the same contract pricing and discounts through August 11, 2024.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No

If yes, please return an estimated annual dollar spent with participating entities with this letter.

Please fax or email your signed response.

Sincerely,

Sarah VanTassel

Sarah VanTassel
Buyer
Tarrant County Purchasing

Daniel P. McLaughlin

Daniel P. McLaughlin
Director of Sales
Dealers Electrical Supply Co.

3/24/2023

Date



TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPCP
Assistant Purchasing Agent

March 24, 2023

Hansen
Jonathan ~~Hasen~~, Branch Manager
Voss Electric Co. d/b/a Voss Lighting, Inc.
11420 Ferrell Dr., Ste 304
Farmers Branch, TX 75234

Re: RFB 2022-184 – Annual Contract for Lamps, Ballasts and Electrical Supplies

Dear Mr. *Hansen* ~~Hasen~~:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of August 12, 2022, through August 11, 2023. The effective dates for the first renewal option will run from August 12, 2023, through August 11, 2024.

Tarrant County Purchasing Department hereby extends an invitation to Voss Electric Co. d/b/a Voss Lighting, Inc. to accept the first option for an additional one (1) year period as one of the primary vendors for this bid as awarded on August 9, 2022. Voss Electric Co. d/b/a Voss Lighting, Inc. acknowledges formal renewal of the option, and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court later date. Please mark the appropriate response below and provide your signature above your printed name.

☐ Yes, Voss Electric Co. d/b/a Voss Lighting, Inc. will accept the offer to extend the same contract pricing and discounts through August 11, 2024. **Please include a current 1295 Form with your response.**

☒ No, Voss Electric Co. d/b/a Voss Lighting, Inc. will NOT accept the offer to extend the same contract pricing and discounts through August 11, 2024.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No

If yes, please return an estimated annual dollar spent with participating entities with this letter.

Please fax or email your signed response.

Sincerely,

Sarah VanTassel
Sarah VanTassel
Buyer
Tarrant County Purchasing

Hansen
Jonathan ~~Hasen~~, Branch Manager
Voss Electric Co.
d/b/a Voss Lighting, Inc.

3-24-23
Date

Memorandum

To: Michael Amador, Willie Shephard, Chad Raines & Joshua Palmer
Dept.: Facilities Management
From: Sarah VanTassel, Tarrant County Purchasing
Re: Renewal of RFB 2022-184 Annual Contract for Lamps, Ballasts and Electrical Supplies

The above referenced contract will expire on August 12, 2023. This contract included options to renew with the vendor for two (2) additional twelve (12) month terms. The first renewal term will commence August 12, 2023 and would expire August 11, 2024.

If you wish to exercise this first option to renew and continue this contract with the vendor(s) listed below for twelve (12) more months, please check the appropriate boxes and email this form **back to me on or before Wednesday, March 22, 2023.**

Primary: Dealers Electrical Supply Co.
Primary: Facility Solutions Group, Inc
Primary: Voss Electric Co. dba Voss Lighting Inc.



Yes, I wish to continue the current contract with the above-mentioned vendor(s) for the first and final renewal term of the contract.

532011 / 10000-2023 / Various / _____
(GL acct) / (Fund #) / (Cost Center) / (Grant # or NRG) / _____



No, I do not wish to continue the current contract with the above-mentioned vendor(s) for the following reason(s).

SIGNATURE: Chad Raines DATE: 3/16/22

RFB 2022-184 ANNUAL CONTRACT FOR LAMPS, BALLASTS, AND ELECTRICAL SUPPLIES

			Primary			Primary			Primary					
			Facility Solutions Group, Inc Fort Worth, TX			Voss Electric Co. dba Voss Lighting Inc. Farmers Branch, Tx			Dealer's Electrical Supply Waco, TX					
			HUB:	No		HUB:	No		HUB:	No				
			COOP:	Yes		COOP:	Yes		COOP:	Yes				
Item	Item	Qty	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended	Extended			
Section 1: Accessories														
1	O/B+ Wire Nut 500 Orange/Blue, 3M	2000	\$	0.09	\$	180.00	\$	0.17	\$	340.00	\$	0.13	\$	268.00
Brand/Model Offered:														
2	1700 3/4 x 60 Black Tape, 3M	24	\$	1.06	\$	25.44	\$	5.45	\$	130.80	\$	2.44	\$	58.44
Brand/Model Offered:			3M 165BK4A											
3	0E20- 00H020A, 125/250VAC, QC Switch, Allied Electronics	25	\$	14.67	\$	366.75	\$	20.44	\$	511.00	\$	22.92	\$	573.00
Brand/Model Offered:														
4	BZ-2RW80 Basic Switch, Large, Allied Electronics	60	\$	32.38	\$	1,942.80	\$	68.44	\$	4,106.40	\$	41.82	\$	2,509.20
Brand/Model Offered:														
5	LTG20PC CLEAR GLOBELTG20PC, Fleco Industries, Inc.	28	\$	102.35	\$	2,865.80	\$	128.93	\$	3,610.04	\$	172.00	\$	4,816.00
Brand/Model Offered:														

The bid submissions from Flinz Holdings LLC dba The Gallery of Lights, and Simba Industries were deemed non-responsive for not bidding all items, as required by bid.

RFB 2022-184 ANNUAL CONTRACT FOR LAMPS, BALLASTS, AND ELECTRICAL SUPPLIES

Item	Item	Qty	Primary			Primary			Primary		
			Facility Solutions Group, Inc Fort Worth, TX			Voss Electric Co. dba Voss Lighting Inc. Farmers Branch, Tx			Dealer's Electrical Supply Waco, TX		
			HUB:	No	Yes	HUB:	No	Yes	HUB:	No	Yes
			COOP:	Unit	Extended	COOP:	Unit	Extended	COOP:	Unit	Extended
6	A6T25 25A 600V CLASS T FUSE, Mersen	20	\$ 16.32	\$ 326.40		\$ 22.46	\$ 449.20		\$ 27.17	\$ 543.40	
Brand/Model Offered:											
7	TRS35R Fuse, Mersen	20	\$ 20.32	\$ 406.40		\$ 29.67	\$ 593.40		\$ 32.55	\$ 651.00	
Brand/Model Offered:											
8	LH0033 T8/T12 LampHolder Non-Shunted, H&M Distributors	200	\$ 0.62	\$ 124.00		\$ 1.50	\$ 300.00		\$ 1.75	\$ 350.00	
Brand/Model Offered:											
9	LH0045 T8/T10/T12 Tall Med BiPin Slide on Socket, H&M Distributors	100	\$ 0.62	\$ 62.00		\$ 2.00	\$ 200.00		\$ 2.38	\$ 237.50	
Brand/Model Offered:											
10	30-072 Blue Wire Nut(Small), Ideal Industries	3000	\$ 0.09	\$ 270.00		\$ 0.09	\$ 270.00		\$ 0.13	\$ 398.29	
Brand/Model Offered:											

The bid submissions from Flinz Holdings LLC dba The Gallery of Lights, and Simba Industries were deemed non-responsive for not bidding all items, as required by bid.

RFB 2022-184 ANNUAL CONTRACT FOR LAMPS, BALLASTS, AND ELECTRICAL SUPPLIES

Item	Item	Qty	Primary			Primary			Primary		
			Facility Solutions Group, Inc Fort Worth, TX			Voss Electric Co. dba Voss Lighting Inc. Farmers Branch, Tx			Dealer's Electrical Supply Waco, TX		
			HUB:	No	Yes	HUB:	No	Yes	HUB:	No	Yes
			COOP:	Unit	Extended	COOP:	Unit	Extended	COOP:	Unit	Extended
11	30-073 Orange Wire Nut, Ideal Industries	1000	\$ 0.11	\$ 110.00	\$ 0.18	\$ 180.00	\$ 0.16	\$ 155.82			
Brand/Model Offered:											
12	13353-N SLIDE-ON FLUOR Medium BIPin Lmp Hldr, Leviton	150	\$ 1.32	\$ 198.00	\$ 0.83	\$ 124.50	\$ 2.80	\$ 420.00			
Brand/Model Offered:											
13	GFNT2-W20A 125V RECEPTACLE WHT, Leviton	100	\$ 16.21	\$ 1,621.00	\$ 32.45	\$ 3,245.00	\$ 24.16	\$ 2,416.00			
Brand/Model Offered:											
14	2A4 Clear Prismatic Lens Panel, Lightning, Inc.	10	\$ 16.41	\$ 164.10	\$ 16.39	\$ 163.90	\$ 20.00	\$ 200.00			
Brand/Model Offered:											
15	2A45 Acrylic Lens A12.125 Lens, Lightning, Inc.	10	\$ 18.71	\$ 187.10	\$ 23.36	\$ 233.60	\$ 27.00	\$ 270.00			
Brand/Model Offered:											
Section 2: Ballasts											

The bid submissions from Flinz Holdings LLC dba The Gallery of Lights, and Simba Industries were deemed non-responsive for not bidding all items, as required by bid.

RFB 2022-184 ANNUAL CONTRACT FOR LAMPS, BALLASTS, AND ELECTRICAL SUPPLIES

Item	Item	Qty	Primary			Primary			Primary		
			Facility Solutions Group, Inc Fort Worth, TX			Voss Electric Co. dba Voss Lighting Inc. Farmers Branch, Tx			Dealer's Electrical Supply Waco, TX		
			HUB:	No	Extended	HUB:	No	Extended	HUB:	No	Extended
			COOP:	Yes		COOP:	Yes		COOP:	Yes	
			Unit			Unit			Unit		
16	MC100-1-J-UNNU-HB Hatch Transformer, Hatch Transformers, Inc.	2	\$ 101.65	\$ 203.30		\$ 225.40	\$ 450.80		\$ 276.40	\$ 552.80	
	Brand/Model Offered:										
17	MC39-1-F-UNNUElec Blst 44W 120/208V, Hatch Transformers, Inc.	30	\$ 98.29	\$ 2,948.70		\$ 151.00	\$ 4,530.00		\$ 271.00	\$ 8,130.00	
	Brand/Model Offered:										
18	PSL550-M10Power Sentry Power Pack, Lithonia Lighting	50	\$ 178.48	\$ 8,924.00		\$ 253.70	\$ 12,685.00		\$ 429.00	\$ 21,450.00	
	Brand/Model Offered:										
19	PSQ-500QD MVOLT M12 2T8/T12 Emergency Battery, Lithonia	35	\$ 92.35	\$ 3,232.25		\$ 108.90	\$ 3,811.50		\$ 115.60	\$ 4,046.00	
	Brand/Model Offered:										
20	H3DT528CU110 28W 1LMP DMG BLST, Lutron	50	\$ 188.24	\$ 9,412.00		\$ 164.29	\$ 8,214.50		\$ 320.00	\$ 16,000.00	
	Brand/Model Offered:										

The bid submissions from Flinz Holdings LLC dba The Gallery of Lights, and Simba Industries were deemed non-responsive for not bidding all items, as required by bid.

RFB 2022-184 ANNUAL CONTRACT FOR LAMPS, BALLASTS, AND ELECTRICAL SUPPLIES

			Primary			Primary			Primary		
			Facility Solutions Group, Inc Fort Worth, TX			Voss Electric Co. dba Voss Lighting Inc. Farmers Branch, Tx			Dealer's Electrical Supply Waco, TX		
			HUB:	No		HUB:	No		HUB:	No	
			COOP:	Yes		COOP:	Yes		COOP:	Yes	
Item	Item	Qty	Unit	Extended		Unit	Extended		Unit	Extended	
21	H3DT528CU210 28W 2LMP DMDMG BALLAST, Lutron	100	\$ 188.24	\$ 18,824.00		\$ 164.29	\$ 16,429.00		\$ 320.00	\$ 32,000.00	
Brand/Model Offered:											
Section 3: Lamps & Bulbs											
22	ASD-UHB2-150D50-PRMLED high bay, ASD Lighting Group	34	\$ 74.12	\$ 2,520.08		\$ 154.10	\$ 5,239.40		\$ 126.00	\$ 4,284.00	
Brand/Model Offered:											
23	AL-U/72L- 220/4K7/5X5/UNV/SF3/BLT, Beacon Products lmark	2	\$ 1,464.71	\$ 2,929.42		\$ 2,044.34	\$ 4,088.68		\$ 2,075.00	\$ 4,150.00	
Brand/Model Offered:											
24	AL-U/72L- 220/4K7/6X6/UNV/SF3/BLT, Beacon Products lmark	2	\$ 1,464.71	\$ 2,929.42		\$ 2,044.34	\$ 4,088.68		\$ 2,075.00	\$ 4,150.00	
Brand Offered:											
25	LED3WGBF/30/840-G5 3W LMP, Eiko Global, LLC	59	\$ 7.42	\$ 437.78		\$ 16.30	\$ 961.70		\$ 12.62	\$ 744.58	
Brand/Model Offered:											

The bid submissions from Flinz Holdings LLC dba The Gallery of Lights, and Simba Industries were deemed non-responsive for not bidding all items, as required by bid.

RFB 2022-184 ANNUAL CONTRACT FOR LAMPS, BALLASTS, AND ELECTRICAL SUPPLIES

Item	Item	Qty	Primary			Primary			Primary		
			Facility Solutions Group, Inc Fort Worth, TX			Voss Electric Co. dba Voss Lighting Inc. Farmers Branch, Tx			Dealer's Electrical Supply Waco, TX		
			HUB:	No	Yes	HUB:	No	Yes	HUB:	No	Yes
			COOP:	Unit	Extended	COOP:	Unit	Extended	COOP:	Unit	Extended
26	SAYSSSTWFR48LJ57W5900L DM(00)40KEM, Fleco Industries, Inc.	48	\$ 302.35	\$ 14,512.80		\$ 440.30	\$ 21,134.40		\$ 491.67	\$ 23,600.02	
Brand/Model Offered:											
27	F14W/T5/835/ECO14W T5 Fluor Lamp, GE Current/Daintree Co.	800	\$ 3.87	\$ 3,096.00		\$ 7.73	\$ 6,184.00		\$ 13.86	\$ 11,088.00	
Brand/Model Offered:											
28	F28T8/XL/SPX41/ECO28w T8 4100K, GE Current/Daintree Co.	2400	\$ 3.45	\$ 8,280.00		\$ 5.25	\$ 12,600.00		\$ 7.20	\$ 17,280.00	
Brand/Model Offered:											
29	F32T8/SPX41/ECO2 32W T84100K, GE Current/Daintree Co.	3000	\$ 2.40	\$ 7,200.00		\$ 3.55	\$ 10,650.00		\$ 5.04	\$ 15,120.00	
Brand/Model Offered:											
30	GL100WCCE39WC5700K UDX4.0, iGLO, LLC	10	\$ 80.20	\$ 802.00		\$ 169.33	\$ 1,693.30		\$ 136.34	\$ 1,363.40	
Brand/Model Offered:											

The bid submissions from Flinz Holdings LLC dba The Gallery of Lights, and Simba Industries were deemed non-responsive for not bidding all items, as required by bid.

RFB 2022-184 ANNUAL CONTRACT FOR LAMPS, BALLASTS, AND ELECTRICAL SUPPLIES

			Primary			Primary			Primary					
			Facility Solutions Group, Inc Fort Worth, TX			Voss Electric Co. dba Voss Lighting Inc. Farmers Branch, Tx			Dealer's Electrical Supply Waco, TX					
			HUB:	No	Yes	HUB:	No	Yes	HUB:	No	Yes			
			COOP:	Extended	Unit	COOP:	Extended	Unit	COOP:	Extended	Unit			
Item	Item	Qty												
31	GL60WCCE39WCSNC6000KN DX4.0, iGLO LLC	50	\$	40.94	\$	2,047.00	\$	77.73	\$	3,886.50	\$	69.60	\$	3,480.00
			Brand/Model Offered:											
32	KT-LED15T8-48GC-840-D, Keystone Technologies, LLC	300	\$	5.29	\$	1,587.00	\$	9.07	\$	2,721.00	\$	11.10	\$	3,330.00
			Brand/Model Offered:											
33	KT-LED15T8-48GC-840-D/G3-CP, Keystone Technologies, LLC	100	\$	5.29	\$	529.00	\$	9.07	\$	907.00	\$	11.10	\$	1,110.00
			Brand/Model Offered:											
34	FO32/841/ECO OCTRON FLUO 32W 4100K Med Bipin, Ledvance Sylvania IMARK	16000	\$	2.87	\$	45,920.00	\$	3.55	\$	56,800.00	\$	5.04	\$	80,640.00
			Brand/Model Offered:											
35	FP28/830/ECO28W T5 Min Bipin 3000K, Ledvance Sylvania IMARK	4000	\$	5.61	\$	22,440.00	\$	7.02	\$	28,080.00	\$	13.86	\$	55,440.00
			Brand/Model Offered:											

RFB 2022-184 ANNUAL CONTRACT FOR LAMPS, BALLASTS, AND ELECTRICAL SUPPLIES

Item	Item	Qty	Primary			Primary			Primary		
			Facility Solutions Group, Inc Fort Worth, TX			Voss Electric Co. dba Voss Lighting Inc. Farmers Branch, Tx			Dealer's Electrical Supply Waco, TX		
			HUB:	No	Yes	HUB:	No	Yes	HUB:	No	Yes
			COOP:		Extended	COOP:		Extended	COOP:		Extended
			Unit			Unit			Unit		
36	LED 8039E40-ACORN COB LED LAMP, Light Efficient Design	10	\$ 31.76	\$ 317.60		\$ 39.70	\$ 397.00		\$ 59.80	\$ 598.00	
Brand/Model Offered:											
37	LED-8033M40-G7 35W 120/277 POST TOP LED LAMP, Light Efficient Design	10	\$ 43.53	\$ 435.30		\$ 52.85	\$ 528.50		\$ 84.10	\$ 841.00	
Brand/Model Offered:											
38	A21-16-E26-830-NDA19 LED LAMP, RAB Lighting	1300	\$ 5.16	\$ 6,708.00		\$ 5.77	\$ 7,501.00		\$ 8.78	\$ 11,414.00	
Brand/Model Offered:											
39	T8-14-48G-840-DE-BYP, RAB Lighting	300	\$ 7.91	\$ 2,373.00		\$ 6.33	\$ 1,899.00		\$ 13.44	\$ 4,032.00	
Brand/Model Offered:											
40	11.5A19/LED/30K/ND/120VS28 766, SATCO Products	300	\$ 2.53	\$ 759.00		\$ 1.98	\$ 594.00		\$ 5.24	\$ 1,572.00	
Brand/Model Offered:											

The bid submissions from Flinz Holdings LLC dba The Gallery of Lights, and Simba Industries were deemed non-responsive for not bidding all items, as required by bid.

RFB 2022-184 ANNUAL CONTRACT FOR LAMPS, BALLASTS, AND ELECTRICAL SUPPLIES

Item	Item	Qty	Primary			Primary			Primary		
			Facility Solutions Group, Inc Fort Worth, TX			Voss Electric Co. dba Voss Lighting Inc. Farmers Branch, Tx			Dealer's Electrical Supply Waco, TX		
			HUB:	No	Yes	HUB:	No	Yes	HUB:	No	Yes
			COOP:	Extended	Unit	COOP:	Extended	Unit	COOP:	Extended	Unit
41	S89208.5A19/LED/50K 120-277V, SATCO Products	250	\$ 4.91	\$ 1,227.50	\$ 7.60	\$ 1,900.00	\$ 8.34	\$ 2,085.00			
Brand/Model Offered:											
42	L12T8D5035K, Signify North America Corp	300	\$ 5.66	\$ 1,698.00	\$ 6.33	\$ 1,899.00	\$ 10.80	\$ 3,240.00			
Brand/Model Offered:											
43	L12T8D5035K LED 12W IS/RS 4FT T8 3500K, Signify North America, Corp	250	\$ 5.66	\$ 1,415.00	\$ 6.33	\$ 1,582.50	\$ 10.80	\$ 2,700.00			
Brand/Model Offered:											
44	TUV 64T5/HO /4P/SE 145W T5 UV LAMP, Philips	50	\$ 37.00	\$ 1,850.00	\$ 50.05	\$ 2,502.50	\$ 88.76	\$ 4,438.00			
Brand/Model Offered:											
Bid Total			\$	184,407.94	\$	238,416.80	\$	352,745.44			
Discount off of List for Items Not Listed			29.50%			86.50%			0.00%		
Average Delivery Time A.R.O.			4-20 days; depending on item ordered			1-2 Business Days for Standard Stock Items			One Week		

The bid submissions from Flinz Holdings LLC dba The Gallery of Lights, and Simba Industries were deemed non-responsive for not bidding all items, as required by bid.