

RFP 2023-012 Annual Contract for Voluntary Group Benefit Plans

Insurance Product: Permanent Life

AWARD

EVALUATION CRITERIA	MAX POINTS	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	American Fidelity Oklahoma City, OK HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No
Quality of the Vendor's Products and Services	30	21.00	21.00	22.00
Extent to which Vendor's Products and Services Meet County Needs	30	19.00	17.00	25.00
Price (Premiums)	25	21.00	16.00	30.00
References	15	13.00	9.00	13.00
TOTAL	100	74.00	63.00	90.00

Insurance Product: Accident

AWARD

EVALUATION CRITERIA	MAX POINTS	Aetna Life Insurance Company Hartford, CT HUB - No	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	American Fidelity Oklahoma City, OK HUB - No	Hartford Life and Accident Insurance Company Hartford, CT HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No
Quality of the Vendor's Products and Services	30	21.00	18.00	20.00	18.00	25.00
Extent to which Vendor's Products and Services Meet County Needs	30	22.00	21.00	17.00	15.00	24.00
Price (Premiums)	25	24.00	21.00	10.00	30.00	17.00
References	15	5.00	13.00	9.00	9.00	13.00
TOTAL	100	72.00	73.00	56.00	72.00	79.00

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Insurance Product: Critical Illness

AWARD

EVALUATION CRITERIA	MAX POINTS	Aetna Life Insurance Company Hartford, CT HUB - No	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	American Fidelity Oklahoma City, OK HUB - No	Hartford Life and Accident Insurance Company Hartford, CT HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No
Quality of the Vendor's Products and Services	30	22.00	18.00	17.00	19.00	27.00
Extent to which Vendor's Products and Services Meet County Needs	30	22.00	21.00	17.00	15.00	24.00
Price (Premiums)	25	14.00	10.00	30.00	17.00	11.00
References	15	5.00	13.00	9.00	9.00	13.00
TOTAL	100	63.00	62.00	73.00	60.00	75.00

Insurance Product: Hospital Indemnity

AWARD

EVALUATION CRITERIA	MAX POINTS	Aetna Life Insurance Company Hartford, CT HUB - No	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	American Fidelity Oklahoma City, OK HUB - No	Hartford Life and Accident Insurance Company Hartford, CT HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No
Quality of the Vendor's Products and Services	30	22.00	20.00	17.00	17.00	26.00
Extent to which Vendor's Products and Services Meet County Needs	30	21.00	20.00	17.00	15.00	25.00
Price (Premiums)	25	27.00	29.00	20.00	26.00	30.00
References	15	5.00	13.00	9.00	9.00	13.00
TOTAL	100	75.00	82.00	63.00	67.00	94.00

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Insurance Product: Cancer

AWARD

EVALUATION CRITERIA	MAX POINTS	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	American Fidelity Oklahoma City, OK HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No
Quality of the Vendor's Products and Services	30	19.00	18.00	29.00
Extent to which Vendor's Products and Services Meet County Needs	30	21.00	17.00	24.00
Price (Premiums)	25	17.00	13.00	30.00
References	15	13.00	9.00	13.00
TOTAL	100	70.00	57.00	96.00

Insurance Product: Identity Theft

AWARD

EVALUATION CRITERIA	MAX POINTS	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No	Norton LifeLock Tempe, AZ HUB - No	PPLSI Ada, OK HUB - No
Quality of the Vendor's Products and Services	30	19.00	25.00	20.00	21.00
Extent to which Vendor's Products and Services Meet County Needs	30	18.00	19.00	20.00	18.00
Price (Premiums)	25	27.00	25.00	16.00	30.00
References	15	13.00	13.00	9.00	13.00
TOTAL	100	77.00	82.00	65.00	82.00

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Insurance Product: Legal Services

AWARD

EVALUATION CRITERIA	MAX POINTS	American Heritage Life Insurance Company (Allstate) Jacksonville, FL HUB - No	Metropolitan Life Insurance Company New York, NY HUB - No	PPLSI Ada, OK HUB - No
Quality of the Vendor's Products and Services	30	19.00	25.00	19.00
Extent to which Vendor's Products and Services Meet County Needs	30	18.00	21.00	14.00
Price (Premiums)	25	25.00	26.00	30.00
References	15	13.00	13.00	13.00
TOTAL	100	75.00	85.00	76.00

Insurance Product: Pet Insurance

AWARD

EVALUATION CRITERIA	MAX POINTS	Metropolitan Life Insurance Company New York, NY HUB - No	Nationwide Mutual Insurance Company Columbus, OH HUB - No
Quality of the Vendor's Products and Services	30	24.00	19.00
Extent to which Vendor's Products and Services Meet County Needs	30	23.00	14.00
Price (Premiums)	25	N/A Varies	N/A Varies
References	15	13.00	9.00
TOTAL	100	60.00	42.00

Insurance Product: Auto/Home Insurance AWARD

EVALUATION CRITERIA	MAX POINTS	Metropolitan Life Insurance Company (offered through Farmers Property and Casualty Insurance Company) New York, NY HUB - No
Quality of the Vendor's Products and Services	30	20.00
Extent to which Vendor's Products and Services Meet County Needs	30	22.00
Price (Premiums)	25	N/A *only discounts offered
References	15	13.00
TOTAL	100	55.00

Note: Colonial Life and Accident Insurance Company submitted a no-bid.

The Prudential Insurance Company of America and Transamerica Life were deemed non-responsive for failure to submit a signed addendum as required. Aflac was deemed non-responsive for failure to sign Compliance with Federal and State Laws Form as required. UNUM, Standard Insurance Company, and United Healthcare Insurance Company were deemed non-responsive for failure to submit references as required.



TARRANT COUNTY

Department of Human Resources
Tina T. Glenn
Director

Civil Service
Administration

November 30, 2022

Elaine Johnson
Senior Contracts Administrator
100 E. Weatherford Street, Suite 303
Fort Worth, Texas 76196

RE: Voluntary Employee Benefits - RFP No. 2023-012

Dear Ms. Johnson:

Based on the information provided in the RFP responses, Tarrant County Human Resources approves award of RFP No. 2023 – 012 to Metropolitan Life Insurance Company and its subsidiaries for Accident, Cancer, Critical Illness, Hospital Indemnity, Identity Theft, Legal Plan, Pet, and Permanent Life; and Farmers Property and Casualty Insurance Company for Auto and Home made accessible through Metropolitan Life Insurance Company.

Very sincerely,

A handwritten signature in black ink, appearing to read "Amber Duckworth", is written over a horizontal line.

Amber Duckworth
Benefits Manager