



TARRANT COUNTY
PURCHASING DEPARTMENT

MELISSA LEE, C.P.M., A.P.P.
PURCHASING AGENT

CHRIS LAX, CPSM, CPCP
ASSISTANT PURCHASING AGENT

November 11, 2022

Jenina Roberts or Paul Burek
Solutions Cube Group, LLC
608 Green Meadow N.
Colleyville, TX 76038

RE: RENEWAL OF RFP NO. 2020-207, BUSINESS PROCESS MANAGEMENT AND STRATEGIC CONSULTING

Dear Ms. Roberts,

The current term of the above referenced RFP expires on February 8, 2023. The original contract was for twelve (12) months and contained two (2) options for renewal. If renewed, the second and final renewal option will commence on February 9, 2023 and expire on February 8, 2024. Tarrant County hereby extends an invitation to renew the contract.

If you agree to this renewal, prices from the original award will remain firm and fixed during the entire renewal contract period.

Please check the appropriate space below and email or fax your response to me as soon as possible to avoid any disruption in services. Thank you.

☒ Yes, I wish to renew this contract with Tarrant County.

☐ No, I do not wish to renew this contract with Tarrant County.

Are other governmental entities currently utilizing this RFP? ☐ Yes ☒ No

If yes, please provide a listing of entities, and if possible, please include the dollar amount each of them purchased during the past twelve (12) months.

Authorized Company Representative: Solutions Cube Group, LLC

Paul Burek
Digitally signed by: Paul Burek
DN: CN = Paul Burek email = paul.
burek@solutionscubegroup.com C = US
Date: 2022.11.11 11:20:22 -06'00'

Solutions Cube Group, LLC

COO
TITLE

11/11/22
DATE

Sincerely,

Gwen Peterson

Gwen Peterson, C.P.M., A.P.P., Senior Buyer
Tarrant County Purchasing Department



TARRANT COUNTY
PURCHASING DEPARTMENT

MELISSA LEE, C.P.M., A.P.P.
PURCHASING AGENT

CHRIS LAX, CPSM, CPCP
ASSISTANT PURCHASING AGENT

October 24, 2022

Rishi Choudhary
Analysts International Corporation
2400 Meadowbrook Parkway
Duluth, GA

RE: RENEWAL OF RFP NO. 2020-207, BUSINESS PROCESS MANAGEMENT AND STRATEGIC CONSULTING

Dear Mr. Choudhary,

The current term of the above referenced RFP expires on February 8, 2023. The original contract was for twelve (12) months and contained two (2) options for renewal. If renewed, the second and final renewal option will commence on February 9, 2023 and expire on February 8, 2024. Tarrant County hereby extends an invitation to renew the contract.

If you agree to this renewal, prices from the original award will remain firm and fixed during the entire renewal contact period.

Please check the appropriate space below and email or fax your response to me as soon as possible to avoid any disruption in services. Thank you.

☐ Yes, I wish to renew this contract with Tarrant County.

☒ No, I do not wish to renew this contract with Tarrant County.

Are other governmental entities currently utilizing this RFP? ☐ Yes ☒ No

If yes, please provide a listing of entities, and if possible please include the dollar amount each of them purchased during the past twelve (12) months.

Authorized Company Representative: Analysts International Corporation


Analysts International Corporation

Vice President
TITLE

11/14/22
DATE

Sincerely,

Gwen Peterson, C.P.M., A.P.P., Senior Buyer
Tarrant County Purchasing Department



TARRANT COUNTY
PURCHASING DEPARTMENT

MELISSA LEE, C.P.M., A.P.P.
PURCHASING AGENT

CHRIS LAX, CPSM, CPCP
ASSISTANT PURCHASING AGENT

TO: RUSSELL SCOTT
DEPT: INFORMATION TECHNOLOGY
FROM: GWEN PETERSON, C.P.M., A.P.P., SENIOR BUYER
DATE: OCTOBER 17, 2022

RE: RENEWAL OF RFP No. 2020-207, BUSINESS PROCESS MANAGEMENT AND STRATEGIC CONSULTING

THE ABOVE REFERENCED RFP WILL EXPIRE ON FEBRUARY 8, 2023. THIS CONTRACT INCLUDED TWO (2) OPTIONS TO RENEW WITH THE VENDORS FOR ADDITIONAL TWELVE (12) MONTH TERMS. THE SECOND AND FINAL RENEWAL TERM WOULD COMMENCE ON FEBRUARY 9, 2023 AND EXPIRE ON FEBRUARY 8, 2024.

IF YOU WISH TO RENEW AND CONTINUE THIS CONTRACT WITH THE VENDORS LISTED BELOW FOR TWELVE (12) MORE MONTHS, PLEASE CHECK THE APPROPRIATE ITEM AND EMAIL THIS FORM BACK TO ME BY NOVEMBER 4, 2022.

VENDORS: PRIMARY SOLUTIONS CUBE GROUP, LLC
 SECONDARY ANALYST INTERNATIONAL CORPORATION

PLEASE CHECK THE APPROPRIATE BOX BELOW.

THANK YOU.

☒ Yes, I WISH TO RENEW THE CONTRACT WITH THE ABOVE-MENTIONED VENDORS FOR THE SECOND AND FINAL RENEWAL TERM OF THE CONTRACT.

FUNDS TO SUPPORT THIS CONTRACT WILL BE PROVIDED IN THE FOLLOWING ACCOUNTS: FUNDING IS UNKNOWN AT THIS TIME AND WILL BE DETERMINED AS SERVICES ARE REQUESTED BY OTHER DEPARTMENTS.

☐ No, I DO NOT WISH TO RENEW THE CONTRACT WITH THE ABOVE-MENTIONED VENDOR(S) FOR THE FOLLOWING REASON(S):

DEPARTMENT SIGNATURE / DATE:

A handwritten signature in black ink, appearing to be "D. B. J.", written over a horizontal line.

10/18/22

RFP 2020-207 BUSINESS PROCESS MANAGEMENT AND STRATEGIC CONSULTING

Best and Final Offer		Alternate	Secondary	Primary
		Analyst International Corporation Duluth, GA HUB-No Co-Op-Yes	<i>Slalom, LLC DBA Slalom Consulting Seattle, WA HUB-No Co-Op-Yes</i>	Solutions Cube Group LLC Colleyville, TX HUB-No Co-Op-Yes
Criteria	Max Score			
1. Qualification & Experience	100	75.0	80.0	70.0
2. Professional Services	250	162.5	200.0	162.5
3. Constable Services	125	62.5	87.5	100.0
4. Constable SOW, Schedule & Deliverables	125	50.0	62.5	87.5
8. References	100	59.4	97.4	65.4
9. Price	300	200.7	127.5	202.1
Total	1000	610.1	654.9	687.5

Post Demo Scores

Criteria	Max Score	Alvarez and Marsal Corporate Performance Improvement, LLC Houston, TX HUB-No	Analyst International Corporation Duluth, GA HUB-No	Durabante LLC Sparks, MD HUB-No	GxP Partners LLC Levittown, PA HUB-No
1. Qualification & Experience	100	60.0	75.0	65.0	Withdrew
2. Professional Services	250	150.0	162.5	150.0	
3. Constable Services	125	62.5	62.5	75.0	
4. Constable SOW, Schedule & Deliverables	125	50.0	50.0	50.0	
8. References	100	92.7	59.4	30.7	
9. Price	300	51.6	191.6	116.8	
Total	1000	466.8	601.0	487.5	

Criteria	Max Score	Slalom, LLC DBA Slalom Consulting Seattle, WA HUB-No	Solutions Cube Group LLC Colleyville, TX HUB-No	Stone Oak Solutions New Braunfels, TX HUB-No	VirtueServe LLC DBA VirtueS Coppell, TX HUB-Yes
1. Qualification & Experience	100	80.0	70.0	25.0	65
2. Professional Services	250	200.0	162.5	50.0	137.5
3. Constable Services	125	87.5	100.0	25.0	50
4. Constable SOW, Schedule & Deliverables	125	62.5	87.5	25.0	62.5
8. References	100	97.4	65.4	62.7	31.349
9. Price	300	108.2	156.6	240.7	218.3
Total	1000	635.6	642.0	428.4	564.7

Original Scores

Criteria	Max Score	Alvarez and Marsal Corporate Performance Improvement, LLC Houston, TX HUB-No	Analyst International Corporation Duluth, GA HUB-No	Bright Morning Consulting Silverthorne, CO HUB-No	Cprime Inc. San Mateo, CA HUB-No
1. Qualification & Experience	100	95.0	60.0	60.0	50
2. Professional Services	250	212.5	162.5	137.5	162.5
3. Constable Services	125	100.0	87.5	62.5	62.5
4. Constable SOW, Schedule & Deliverables	125	75.0	75.0	62.5	62.5
8. References	100	92.7	59.4	66.7	31.7
9. Price	300	45.6	179.5	117.8	62.0
Total	1000	620.8	623.8	507.0	431.2

Criteria	Max Score	Directed Analytics, Inc. Alexandria, VA HUB-No	Durabante LLC Sparks, MD HUB-No	GxP Partners LLC Levittown, PA HUB-No	Indigo Beam LLC Houston, TX HUB-No
1. Qualification & Experience	100	40.0	80.0	65.0	60.0
2. Professional Services	250	112.5	225.0	162.5	150.0
3. Constable Services	125	100.0	100.0	75.0	87.5
4. Constable SOW, Schedule & Deliverables	125	37.5	75.0	87.5	100.0
8. References	100	92.7	30.7	32.7	54.7
9. Price	300	99.9	113.4	221.5	124.3
Total	1000	482.6	624.1	644.1	576.5

Criteria	Max Score	MFR Consultants, Inc Philadelphia, PA HUB-Yes	Productive Outcomes LLC Dallas, GA HUB-No	Slalom, LLC DBA SlalomConsulting Seattle, WA HUB-No	Solutions Cube Group LLC Colleyville, TX HUB-No
1. Qualification & Experience	100	40.0	50.0	75.0	60.0
2. Professional Services	250	112.5	137.5	200.0	162.5
3. Constable Services	125	100.0	62.5	100.0	100.0
4. Constable SOW, Schedule & Deliverables	125	37.5	37.5	100.0	100.0
8. References	100	92.7	94.7	97.4	65.4
9. Price	300	105.6	105.2	91.2	122.9
Total	1000	488.3	487.4	663.5	610.7

Criteria	Max Score	Stone Oak Solutions New Braunfels, TX HUB-No	VATX Consulting LLC San Antonio, TX HUB-No	VirtueServe LLC DBA VirtueS Coppell, TX HUB-Yes
1. Qualification & Experience	100	60.0	60.0	70.0
2. Professional Services	250	175.0	200.0	175.0
3. Constable Services	125	62.5	75.0	87.5
4. Constable SOW, Schedule & Deliverables	125	75.0	62.5	100.0
8. References	100	62.7	66.7	31.3
9. Price	300	197.0	67.3	195.0
Total	1000	632.2	531.5	658.9

Notes:

Award Recommendations

Primary-Solutions Cube Group LLC

Secondary-Slalom, LLC DBA Slalom Consulting

Alternate-Analyst International Corporation

GxP Partners LLC withdrew their response after the presentations

The response from D&M Enterprise Group, LLC was deemed non-response for failing to sign the Signature Form