



TARRANT COUNTY
PURCHASING DEPARTMENT

MELISSA LEE, C.P.M., A.P.P.
PURCHASING AGENT

CHRIS LAX, CPSM
ASSISTANT

DATE: August 2, 2022

COMPANY UNX-Christeyns, LLC
Jessica Nobles
jessica.nobles@unxchristeyns.com

FROM: Wanyu Chen, Senior Buyer

RE: CONTRACT ASSUMPTION, NAME CHANGE, BID NO. 2022-016 - ANNUAL CONTRACT
FOR DISHWASHING AND LAUNDRY CHEMICALS - SHERIFF'S OFFICE AND JUVENILE
SERVICES

Tarrant County Purchasing has been notified that UNX Industries, Inc. has recently changed its' legal name to UNX-Christeyns, LLC. Because the above-mentioned contract was awarded in Commissioners Court to UNX Industries, Inc., Commissioners Court must approve the name change in order to update the county records.

Do you wish to continue the current arrangement with Tarrant County, honoring all pricing, terms and conditions as set forth in the original contract?

Please check the appropriate box below. I need your response ASAP to avoid any disruption in services. Please include your proof of insurance with your current company name and other forms as required in the original bid document.
Thank you.

☒

Yes, I wish to continue this contract at the same terms and conditions as the original award.

☐

No, I do not wish to continue this contract at the same terms and condition as the original award.

Authorized Company Representatives: UNX-Christeyns, LLC

Handwritten signature of Jessica Nobles in black ink.

NAME (SIGNATURE)

Handwritten signature of Wanyu Chen in black ink.

TITLE

Contracts & Proposals
Manager

8/2/2022

DATE



FOR IMMEDIATE RELEASE

Media Contact: Bob Wolff
Drucker Group (224) 532-1808

UNX Industries and Christeyns sign Merger Agreement to form UNX-Christeyns

Greenville, N.C. – June 13, 2022 – UNX Industries and Christeyns USA announced they have entered into a definitive merger agreement to create UNX-Christeyns. The new U.S. based company is able to deliver an unparalleled portfolio of chemicals, detergents, engineered equipment and cleaning solutions to the commercial and industrial textile care market.

This alliance creates significant opportunities for customers by combining Christeyns' global innovation and supply chain capabilities, with UNX's domestic manufacturing and distribution platform. The agreement also means the companies will be combining their booth space (#4128) and discussing future plans with customers at the upcoming Clean Show, July 30-August 2 at the Georgia World Congress Center in Atlanta.

With company headquarters located in Greenville, N.C., Josh Lilley of UNX will serve as Chief Executive Officer and Christeyns' Rudi Moors becomes the President. Sales and service staffs, as well as their established and highly respected distributor networks throughout the country, will remain in place.

"We have embraced family values for over 60 years in our business, and now another like-minded family-oriented business with a global reach has joined us," commented Lilley. "This agreement makes us a stronger, more flexible organization that is laser focused on expanding our presence in the U.S."

"This is a true 50-50 partnership, and both companies have compatible values and a shared passion for serving our customers," remarked Moors. "Current and future customers will benefit from a wider selection of products and wash concepts, enhanced service, and the chemical innovation and R&D capabilities we have to offer."

UNX was founded in 1958 and earned a reputation for providing companies with superior, commercial grade cleaning products for their laundry, housekeeping and warewash needs. A trusted supplier to a variety of industries including industrial laundries, education, healthcare, food service, hospitality and athletics, their equipment also sets them apart from competitors and helps customers increase their efficiencies and extend linen life.

"We intend to be one of the top three chemical providers in the textile care sector," said Lilley. "We strive to bring added value to our customers, and this merger gives us the ability to provide better buying power and new product concepts to make them more efficient operators. Christeyns has 46 offices, 17 manufacturing facilities and nine R&D centers around the world. When you add in the manufacturing, distribution and supply chain strengths UNX has built domestically, these are strong attributes that will benefit our customers."



TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76106 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPCP
Assistant Purchasing Agent

June 30, 2022

Dale Mrozinski
Ecolab, Inc.
1 Ecolab Place
St. Paul, MN 55102

Re: RFB No. 2022-016 ANNUAL CONTRACT FOR DISHWASHING AND LAUNDRY CHEMICALS

Dear Dale:

The contract referenced above will expire on November 30, 2022. The contract includes two (2) options to renew for an additional twelve (12) months. The effective dates for the first renewal option will run from December 1, 2022 through November 30, 2023.

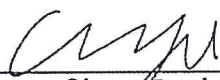
Tarrant County's Purchasing Department hereby extends an invitation to Ecolab, Inc. to accept the first option for an additional twelve (12) month period as Secondary Vendor of this contract as awarded on November 16, 2021. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the renewal period through November 30, 2023.

☐ Yes, Ecolab, Inc. will accept the offer to extend the same contract pricing and discounts through November 30, 2023. **Please return a New 1295 Form with your response.**

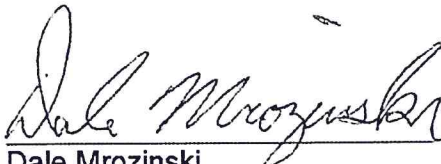
☒ No, Ecolab, Inc. will NOT accept the offer to extend the same contract pricing and discounts through November 30, 2023.

Please email your signed response.

Sincerely,



Wanyu Chen, Senior Buyer
Tarrant County
817-884-1144
817-884-1144 (fax)



Dale Mrozinski
Ecolab, Inc.

7/06/2022

Date

Memorandum

To: Donnie Denton

Dept: SHERIFF'S OFFICE

From: Wanyu Chen, Sr. Buyer, Purchasing Department

Date: 6/30/2022

Re: Renewal of Bid 2022-016, ANNUAL CONTRACT FOR DISHWASHING AND LAUNDRY CHEMICALS

The above-mentioned contract will expire on November 30, 2022. This contract included two (2) options to renew with the vendors for two (2) additional twelve (12) month terms. The first optional twelve (12) month period would commence December 1, 2022 and would expire November 30, 2023.

If you wish to exercise this first option to renew and continue this contract with the vendors listed below for twelve more months, please check the appropriate item and email to me by July 7, 2022.

Primary UNX Industries, Inc.
Secondary Ecolab, Inc.

☒ Yes, I wish to continue the current contract with the above-mentioned vendors for the first renewal term of the contract.

Funds to support this contract will be provided by the following accounts

☐ No, I do not wish to continue the current contract with the above-mentioned vendors for the following reason (s):

SIGNATURE: 

DATE: 06-30-22

Memorandum

To: Kimberly S. Dixon

Dept: Juvenile Services

From: Wanyu Chen, Sr. Buyer, Purchasing Department

Date: 6/30/2022

Re: Renewal of Bid 2022-016, ANNUAL CONTRACT FOR DISHWASHING AND LAUNDRY CHEMICALS

The above-mentioned contract will expire on November 30, 2022. This contract included two (2) options to renew with the vendors for two (2) additional twelve (12) month terms. The first optional twelve (12) month period would commence December 1, 2022 and would expire November 30, 2023.

If you wish to exercise this first option to renew and continue this contract with the vendors listed below for twelve more months, please check the appropriate item and email to me by July 7, 2022.

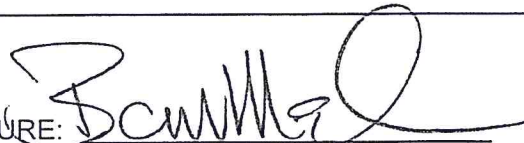
Primary UNX Industries, Inc.
Secondary Ecolab, Inc.

☒ Yes, I wish to continue the current contract with the above-mentioned vendors for the first renewal term of the contract.

Funds to support this contract will be provided by the following accounts

10000-2023/2610410000/522031

☐ No, I do not wish to continue the current contract with the above-mentioned vendors for the following reason (s):

SIGNATURE:  DATE: 6/30/22

Bid No. 2022-016, Annual Contract for Dishwashing and Laundry Chemicals

					Secondary				Primary
					Unit Price	Extended Price	Unit Price	Extended Price	
Non-responsive: Auto-Chlor Services, LLC, Brady Industries of Texas LLC, and Complete Supply, Inc. for failure to submit a signed Addendum as required. EVCO Partners, L.P. d/b/a Burgoon Company for failure to bid all line items as required.					<i>Ecolab Inc.</i> <i>St. Paul, MN</i> <i>HUB - No</i> <i>COOP - Yes</i>		The Bargain Source Garland, TX HUB - Yes		UNX Industries, Inc. Greenville, NC HUB - No COOP - Yes
Item	Description	Estimated Annual Quantity	Unit of Measure	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
1	Neutral Liquid Laundry Detergent Ecolab Laundry Neutral Detergent Plus 5 gallons #6100172 or approved equivalent	120 gallons	Per Gallon	\$25.80	\$3,096.00	\$49.00	\$5,880.00	\$20.47	\$2,456.40
2	Neutral Liquid Laundry Detergent Ecolab Laundry Neutral Detergent Plus 55 gallons #6100171 or approved equivalent	440 gallons	Per Gallon	\$26.74	\$11,765.60	\$1,568.00	\$689,920.00	\$15.73	\$6,921.20
3	Concentrated Chlorinated Bleach Laundry Destainer Ecolab Tri-Star Laundry Destainer 5 gallons #6115982 or approved equivalent	120 gallons	Per Gallon	\$5.80	\$696.00	\$39.4529	\$4,734.35	\$9.29	\$1,114.80
4	Concentrated Chlorinated Bleach Laundry Destainer Ecolab Eco-Star Laundry Destainer 55 gallons #6116144 or approved equivalent	440 gallons	Per Gallon	\$7.36	\$3,238.40	\$1,468.00	\$645,920.00	\$6.54	\$2,877.60

Bid No. 2022-016, Annual Contract for Dishwashing and Laundry Chemicals

Secondary						Primary	
Non-responsive: Auto-Chlor Services, LLC, Brady Industries of Texas LLC, and Complete Supply, Inc. for failure to submit a signed Addendum as required. EVCO Partners, L.P. d/b/a Burgoon Company for failure to bid all line items as required.						The Bargain Source Garland, TX HUB - Yes	
Ecolab Inc. St. Paul, MN HUB - No COOP - Yes						UNX Industries, Inc. Greenville, NC HUB - No COOP - Yes	
Item	Description	Estimated Annual Quantity	Unit of Measure	Unit Price	Extended Price	Unit Price	Extended Price
5	Concentrated Alkaline Builder Laundry Detergent Ecolab Eco-Star Builder C 55 gallons #6110429 or approved equivalent	660 gallons	Per Gallon	\$10.95	\$7,227.00	\$9.09	\$5,999.40
6	Kitchen Floor Cleaner Ecolab Oasis Enforce 2.5 gallons #6114696 or approved equivalent	225 gallons	Per Gallon	\$17.06	\$3,838.50	\$11.07	\$2,490.75
7	Kitchen Degreaser Ecolab Greasecutter Plus 1 gallon #6119513 or approved equivalent	130 gallons	Per Gallon	\$10.37	\$1,348.10	\$21.01	\$2,731.30
8	Kitchen Degreaser Ecolab Greaselift™ 32 oz. #6100284 or approved equivalent	768 oz.	Per OZ.	\$0.22	\$168.96	\$0.16	\$122.88

Bid No. 2022-016, Annual Contract for Dishwashing and Laundry Chemicals

					Secondary				Primary	
					Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
Non-responsive: Auto-Chlor Services, LLC, Brady Industries of Texas LLC, and Complete Supply, Inc. for failure to submit a signed Addendum as required. EVCO Partners, L.P. d/b/a Burgoon Company for failure to bid all line items as required.					Ecolab Inc. St. Paul, MN HUB - No COOP - Yes		The Bargain Source Garland, TX HUB - Yes		UNX Industries, Inc. Greenville, NC HUB - No COOP - Yes	
Item	Description	Estimated Annual Quantity	Unit of Measure	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price	
9	Sink/Surface Sanitizer Ecolab Oasis 146 Multi-Quat Sanitizer 1 gallon #6117781 or approved equivalent	120 gallons	Per Gallon	\$28.57	\$3,428.40	\$34.0173	\$4,082.076	\$21.03	\$2,523.60	
10	Sink/Surface Sanitizer Ecolab Oasis 146 Multi-Quat Sanitizer 2.5 gallons #6100536 or approved equivalent	255 gallons	Per Gallon	\$23.16	\$5,905.80	\$74.0423	\$18,880.79	\$19.29	\$4,918.95	
11	Delimer Ecolab Lime-A-Way 1 gallon #6101131 or approved equivalent	90 gallons	Per Gallon	\$9.35	\$841.50	\$34.0173	\$3,061.56	\$16.34	\$1,470.60	
12	Rinse Additive Ecolab Rinse Dry 5 gallons #6110934 or approved equivalent	120 gallons	Per Gallon	\$25.22	\$3,026.40	\$69.00	\$8,280.00	\$22.93	\$2,751.60	

Bid No. 2022-016, Annual Contract for Dishwashing and Laundry Chemicals

					Secondary		Primary							
Non-responsive: Auto-Chlor Services, LLC, Brady Industries of Texas LLC, and Complete Supply, Inc. for failure to submit a signed Addendum as required. EVCO Partners, L.P. d/b/a Burgoon Company for failure to bid all line items as required.					Ecolab Inc. St. Paul, MN HUB - No COOP - Yes		The Bargain Source Garland, TX HUB - Yes		UNX Industries, Inc. Greenville, NC HUB - No COOP - Yes					
					Item	Description	Estimated Annual Quantity	Unit of Measure	Unit Price	Extended Price	Unit Price	Extended Price		
					13	Machine Detergent Ecolab EcoTemp Ultra Klene 1 gallon #6113326 or approved equivalent	120 gallons	Per Gallon	\$18.16	\$2,179.20	\$19.00	\$2,280.00	\$13.04	\$1,564.80
					14	Machine Detergent Ecolab EcoTemp Ultra Klene 5 gallons #6112716 or approved equivalent	710 gallons	Per Gallon	\$16.51	\$11,722.10	\$49.00	\$34,790.00	\$10.41	\$7,391.10
					15	Manual Detergent Ecolab PanTastic 1 gallon #6112963 or approved equivalent	90 gallons	Per Gallon	\$15.97	\$1,437.30	\$29.00	\$2,610.00	\$13.45	\$1,210.50
16	Manual Detergent Ecolab PanTastic 5 gallons #6112971 or approved equivalent	1,250 gallons	Per Gallon	\$15.04	\$18,800.00	\$49.00	\$61,250.00	\$11.61	\$14,512.50					

Bid No. 2022-016, Annual Contract for Dishwashing and Laundry Chemicals

				Secondary		Primary			
Non-responsive: Auto-Chlor Services, LLC, Brady Industries of Texas LLC, and Complete Supply, Inc. for failure to submit a signed Addendum as required. EVCO Partners, L.P. d/b/a Burgoon Company for failure to bid all line items as required.				Ecolab Inc. St. Paul, MN HUB - No COOP - Yes		The Bargain Source Garland, TX HUB - Yes		UNX Industries, Inc. Greenville, NC HUB - No COOP - Yes	
				Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
				\$6.59	\$1,186.20	\$49.00	\$8,820.00	\$10.60	\$1,908.00
Total Annual Price				\$79,905.46		\$1,555,531.68		\$62,965.98	
Catalog Discount				20%		-		0%	