



**COMMISSIONERS COURT
COMMUNICATION**

REFERENCE NUMBER _____

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DATE: 11/21/2023

SUBJECT: RFP NO. 2023-072 - ANNUAL CONTRACT FOR UNIFIED COMMUNICATIONS AS A SERVICE - INFORMATION TECHNOLOGY - GENERAL DATATECH, L.P. - PER CONTRACT TERMS

COMMISSIONERS COURT ACTION REQUESTED

It is requested that the Commissioners Court award RFP No. 2023-072, Annual Contract for Unified Communications as a Service, for Information Technology, to General Datatech, L.P. at the per contract terms and approve contract.

BACKGROUND

Notice of the County's intent to bid was advertised in local newspapers, as required by State statute, posted on the Internet, the Arlington Black Chamber of Commerce, the Fort Worth Hispanic Chamber of Commerce, the Fort Worth Metropolitan Black Chamber of Commerce, and the Tarrant County Asian American Chamber of Commerce. Six hundred eighty (680) vendors were contacted and requested to participate in the proposal process. All documents pertaining to this RFP were posted on the Tarrant County website and were downloaded by interested parties. A pre-proposal conference held on January 30, 2023 was attended by twenty-nine (29) vendors as well as representatives from Information Technology and Purchasing. Nine (9) proposals and one (1) no-bid were received.

Proposals were evaluated by Information Technology and Purchasing representatives. Evaluations were based upon the criteria and processes set forth in the RFP.

CCI Network Services was deemed non-responsive for failure to return required Addendum and CBTS Technology Solutions LLC for failure to return Addendum and provide signature as required.

The top three (3) scoring vendors, General Datatech L.P., Ring Central, Inc./Genesis BCS, and NWN Corporation, were invited to provide demonstrations on May 3 and 4, 2023. Ring Central, Inc./Genesis BCS was not able to carry out the demonstration under the established guidelines which included demonstration of their solution using an existing County phone. The demonstration was stopped at that time because the vendor could not confirm that the existing phone model could be configured or supported on the vendor platform. Therefore, Ring Central, Inc./Genesis BCS could not be considered because they no longer met required specifications.

SUBMITTED BY:	Purchasing	PREPARED BY: APPROVED BY:	Elaine Johnson, CPPB Chris Lax, CPSM, CPSD, CPCP
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The evaluation committee then re-scored the remaining two (2) vendors based upon the criteria and processes set forth in the RFP specifications. A Best and Final Offer was requested from the top two (2) scoring vendors. After review of the scope of work and service agreements from the vendors, the evaluation committee was allowed to rescore. The proposal received from General Datatech, L.P. meets all specifications and is acceptable to Information Technology.

The term of the contract is sixty (60) months, effective December 4, 2023.

Unified Communications as a Service (USaaS) is a cloud-delivered unified communications model that supports Voice over Internet Protocol (VoIP) services, web conferencing, and unified messaging, Countywide.

Therefore, it is the joint recommendation of Information Technology and Purchasing that the Commissioners Court award RFP No. 2023-072, Annual Contract for Unified Communications as a Service, to General Datatech, L.P. at the per contract terms.

The contract is attached for approval and signature. The Criminal District Attorney's Office reviewed the contract as to form.

FISCAL IMPACT

Funding in the amount of \$1,398,698.44 for implementation and monthly recurring charges is available in the following accounts:

\$ 80,800.00 - 540000/45100-2024/1810201000
\$870,000.00 - 531071/10000-2024/1810201000
\$447,898.44 - 578075/10000-2024/1810201000

Funding for the remainder of the contract in the amount of \$109,824.87 for monthly recurring charges will be requested in future budgets.