



**TARRANT COUNTY PURCHASING DEPARTMENT**

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.  
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP  
Assistant Purchasing Agent

April 23, 2024

Quazi Faruque  
Smart Group Systems

Re: Bid No. 2023-124 – Annual Contract for Computers Accessories, Peripherals, and Other Miscellaneous Hardware

Dear Mr. Quazi:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of June 23, 2023 through June 22, 2024. The effective dates for the first renewal option will run from June 23, 2024 through June 22, 2025.

Tarrant County Purchasing Department hereby extends an invitation to Smart Group Systems to accept the first option for an additional one (1) year period as the primary vendor for this bid as awarded on June 6, 2023. Smart Group Systems acknowledges formal renewal of the option and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court at a later date. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through June 22, 2025.

☒ Yes, Smart Group Systems will accept the offer to extend the same contract pricing and discounts through June 22, 2025. **Please include a current 1295 Form with your response.**

☐ No, Smart Group Systems will NOT accept the offer to extend the same contract pricing and discounts through June 22, 2025.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No  
If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,

Kehinde Olugbile, Senior Buyer  
Tarrant County  
817-212-7249

A handwritten signature in black ink, appearing to read "Quazi Faruque", written over a horizontal line.  
Quazi Faruque

4/23/2024  
Date



Melissa Lee, C.P.M., A.P.P.  
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP  
Assistant Purchasing Agent

April 23, 2024

David Rizzo  
The Tree House, Inc.

Re: Bid No. 2023-124 – Annual Contract for Computers Accessories, Peripherals, and Other Miscellaneous Hardware

Dear Mr. David:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of June 23, 2023 through June 22, 2024. The effective dates for the first renewal option will run from June 23, 2024 through June 22, 2025.

Tarrant County Purchasing Department hereby extends an invitation to The Tree House, Inc. to accept the first option for an additional one (1) year period as the primary vendor for this bid as awarded on June 6, 2023. The Tree House, Inc. acknowledges formal renewal of the option and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court at a later date. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through June 22, 2025.

☒ Yes, The Tree House, Inc. will accept the offer to extend the same contract pricing and discounts through June 22, 2025. **Please include a current 1295 Form with your response.**

☐ No, The Tree House, Inc. will NOT accept the offer to extend the same contract pricing and discounts through June 22, 2025.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No

If yes, please return a listing of the participating entities with this letter.

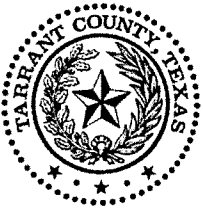
Please fax or email your signed response.

Sincerely,

Kehinde Olugbile, Senior Buyer  
Tarrant County  
817-212-7249

David Rizzo

4/23/24  
Date



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Melissa Lee, C.P.M., A.P.P.  
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP  
Assistant Purchasing Agent

April 23, 2024

Rose Terkeltaub  
GCS Imaging

Re: Bid No. 2023-124 – Annual Contract for Computers Accessories, Peripherals, and Other Miscellaneous Hardware

Dear Ms. Rose:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of June 23, 2023 through June 22, 2024. The effective dates for the first renewal option will run from June 23, 2024 through June 22, 2025.

Tarrant County Purchasing Department hereby extends an invitation to GCS Imaging to accept the first option for an additional one (1) year period as the primary vendor for this bid as awarded on June 6, 2023. GCS Imaging acknowledges formal renewal of the option and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court at a later date. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through June 22, 2025.

☒ Yes, GCS Imaging will accept the offer to extend the same contract pricing and discounts through June 22, 2025. **Please include a current 1295 Form with your response.**

☐ No, GCS Imaging will NOT accept the offer to extend the same contract pricing and discounts through June 22, 2025.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No  
If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,

\_\_\_\_\_  
Kehinde Olugbile, Senior Buyer  
Tarrant County  
817-212-7249

Shaina Massa  
Shaina Massa  
VP of Sales & Procurement  
shaina@gcsimaging.com

4/23/2024  
Date



**TARRANT COUNTY PURCHASING DEPARTMENT**

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**Melissa Lee, C.P.M., A.P.P.  
Purchasing Agent**

**Chris Lax, CPSM, CPSD, CPCP  
Assistant Purchasing Agent**

April 23, 2024

Josh Reardon  
Southern Computer Warehouse

Re: Bid No. 2023-124 – Annual Contract for Computers Accessories, Peripherals, and Other Miscellaneous Hardware

Dear Mr. Josh:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of June 23, 2023 through June 22, 2024. The effective dates for the first renewal option will run from June 23, 2024 through June 22, 2025.

Tarrant County Purchasing Department hereby extends an invitation to Southern Computer Warehouse to accept the first option for an additional one (1) year period as the primary vendor for this bid as awarded on June 6, 2023. Southern Computer Warehouse acknowledges formal renewal of the option and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court at a later date. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through June 22, 2025.

☒ Yes, Southern Computer Warehouse will accept the offer to extend the same contract pricing and discounts through June 22, 2025. **Please include a current 1295 Form with your response.**

☐ No, Southern Computer Warehouse will NOT accept the offer to extend the same contract pricing and discounts through June 22, 2025.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No

If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,

\_\_\_\_\_  
Kehinde Olugbile, Senior Buyer  
Tarrant County  
817-212-7249

A handwritten signature in black ink, appearing to read "Josh Reardon", written over a horizontal line.  
\_\_\_\_\_  
Josh Reardon

4-23-24

\_\_\_\_\_  
Date

# Memorandum

**To:** Brian Redmond

**Dept:** Information Technology

**From:** Kehinde Olugbile, Sr. Buyer, Purchasing Department

**Date:** 4/17/2024

**Re:** First Renewal of RFB 2023-124, Annual Contract for Computer Accessories, Peripherals, and other Miscellaneous Hardware

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The above referenced contract will expire on June 22, 2024. This contract included two (2) options to renew with the vendor for additional twelve (12) month terms. The first renewal term would commence June 23, 2024, and would expire June 22, 2025.

If you wish to exercise this option to renew and continue this contract with the vendor listed below for twelve more months, please check the appropriate item and email this form back to me by April 22, 2024:

## **Primary Vendors**

Beepsmart Communications, Inc.  
d/b/a Smart Group Systems  
Dahill Office Technology Corporation  
d/b/a Xerox Business Solutions Southwest  
The Tree House, Inc.  
GCS Imaging, Inc.

## **Secondary Vendors**

Southern Computer Warehouse  
Dahill Office Technology Corporation  
d/b/a Xerox Business Solutions Southwest  
Beepsmart Communications, Inc.  
d/b/a Smart Group Systems  
GCS Imaging, Inc.  
The Tree House, Inc.

May 22, 2024

  X   Yes, I wish to continue the current contract with the above mentioned vendors for the first renewal term of the contract.

Funds to support this contract will be provided by the following accounts:  
10000, 45400, 45100

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       No, I do not wish to continue the current contract with the above-mentioned vendors for the following reason(s).

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Brian Redmond Sr.

SIGNATURE:

— DATE: 4/17/2024

# RFB 2023-124 Annual Contract for Computer Accessories, Peripherals, and Other Miscellaneous Hardware

<b>P - Primary Award</b> <b>S - Secondary Award</b>		<b>3-C Technology, LLC</b> <b>Lancaster, TX</b> <b>HUB - Yes</b>	<b>B&amp;H Foto and Electronics Corp.</b> <b>New York, NY</b> <b>HUB - No</b>	<b>Beepsmart Communications, Inc. d/b/a Smart Group Systems</b> <b>Richardson, TX</b> <b>HUB - Yes</b> <b>CO-OP - Yes</b>
		Discount	Discount	Discount
<b>Item Description</b>				
1	3M – Privacy Filters, and Other Accessories	*	5-10%	1% 30%
2	APC by Schneider Electric – Batteries, Temperature Sensors, Surge Protectors, and Other Accessories	*	5-10%	1% 43%
3	APC by Schneider – Smart UPS and Other Accessories	*	5-10%	1% 43%
4	Canon – Scanners and Other Accessories		No Bid	1% 23%
5	Dell – Batteries, Chargers, Cables, Adapters, Monitors, Memory Modules, Solid State Drives, Hard Drives, USB Drives, Docking Stations, Other Accessories		No Bid	1% 25%
6	Fujitsu – Scanners, Scanner Parts (Pick-up Rollers, Power Adapters, Brake Rollers, Pad Assemblies, and Other Accessories		No Bid	1% 32%
7	Hewlett-Packard (HP) – Printers and Printer Accessories (Trays, Envelope Feeders, etc.), and Other Accessories	*	5-10%	1% 49%
8	Lenovo – DVD Burner and Other Accessories	*	5-10%	1% 10%
9	Logitech – Webcams, Mouse, and Other Accessories	*	5-10%	1% 4%
10	Plantronics – Headsets	*	5-10%	1% 39%
11	Samsung – Hard Drives and Other Accessories	*	5-10%	1% 45%

\* Item does not meet specifications.

\*\* Vendor did not agree to secondary award.

# RFB 2023-124 Annual Contract for Computer Accessories, Peripherals, and Other Miscellaneous Hardware

<b>P - Primary Award</b> <b>S - Secondary Award</b>		BTek Holdings LLC St. Petersburg, FL HUB - No	CTS Mobility, Ltd Austin, TX HUB - No	Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest Coppell, TX HUB - No CO-OP - No
Item	Description			
1	3M – Privacy Filters, and Other Accessories	No Bid	15%	<b>P</b> <b>40%</b>
2	APC by Schneider Electric – Batteries, Temperature Sensors, Surge Protectors, and Other Accessories	20%	15%	S      40%
3	APC by Schneider – Smart UPS and Other Accessories	30%	No Bid	S      40%
4	Canon – Scanners and Other Accessories	20%	No Bid	<b>P</b> <b>40%</b>
5	Dell – Batteries, Chargers, Cables, Adapters, Monitors, Memory Modules, Solid State Drives, Hard Drives, USB Drives, Docking Stations, Other Accessories	No Bid	No Bid	<b>P</b> <b>27%</b>
6	Fujitsu – Scanners, Scanner Parts (Pick-up Rollers, Power Adapters, Brake Rollers, Pad Assemblies, and Other Accessories	15%	No Bid	S      25%
7	Hewlett-Packard (HP) – Printers and Printer Accessories (Trays, Envelope Feeders, etc.), and Other Accessories	No Bid	No Bid	40%
8	Lenovo – DVD Burner and Other Accessories	20%	21%	S      25%
9	Logitech – Webcams, Mouse, and Other Accessories	5%	** 15%	<b>P</b> <b>20%</b>
10	Plantronics – Headsets	24%	No Bid	20%
11	Samsung – Hard Drives and Other Accessories	No Bid	5%	20%

\* Item does not meet specifications.

\*\* Vendor did not agree to secondary award.

# RFB 2023-124 Annual Contract for Computer Accessories, Peripherals, and Other Miscellaneous Hardware

P - Primary Award S - Secondary Award		GCS Imaging, Inc. Maywood, NJ HUB - Yes CO-OP - Yes	Howard Technology Solutions, a division of Howard Industries, Inc. Ellisville, MS HUB - No		SHI Government Solutions Somerset, NJ HUB - Yes
Item	Description		Discount	Discount	
1	3M – Privacy Filters, and Other Accessories	S	32%	3%	4.5%
2	APC by Schneider Electric – Batteries, Temperature Sensors, Surge Protectors, and Other Accessories		32%	3%	4.5%
3	APC by Schneider – Smart UPS and Other Accessories		32%	3%	4.5%
4	Canon – Scanners and Other Accessories		20%	3%	4.5%
5	Dell – Batteries, Chargers, Cables, Adapters, Monitors, Memory Modules, Solid State Drives, Hard Drives, USB Drives, Docking Stations, Other Accessories		21%	3%	Per DIR-TSO- * 3763
6	Fujitsu – Scanners, Scanner Parts (Pick-up Rollers, Power Adapters, Brake Rollers, Pad Assemblies, and Other Accessories		12%	3%	4.5%
7	Hewlett-Packard (HP) – Printers and Printer Accessories (Trays, Envelope Feeders, etc.), and Other Accessories		24%	3%	Per DIR-TSO- * 4159
8	Lenovo – DVD Burner and Other Accessories	P	41%	3%	Per DIR-CPO- * 4839
9	Logitech – Webcams, Mouse, and Other Accessories		5%	3%	4.5%
10	Plantronics – Headsets		36%	3%	4.5%
11	Samsung – Hard Drives and Other Accessories		34%	3%	4.5%

\* Item does not meet specifications.

\*\* Vendor did not agree to secondary award.

# RFB 2023-124 Annual Contract for Computer Accessories, Peripherals, and Other Miscellaneous Hardware

<p><b>P - Primary Award</b> <b>S - Secondary Award</b></p> <p>* Item does not meet specifications. ** Vendor did not agree to secondary award.</p>		Southern Computer Warehouse Marietta, GA HUB - No CO-OP - Yes	Synergy Telcom, Inc. Indianapolis, IN HUB - No	The Tree House, Inc. Norwood, MA HUB - No CO-OP - Yes
		Discount	Discount	Discount
Item	Description			
1	3M – Privacy Filters, and Other Accessories	20%	No Bid	No Bid
2	APC by Schneider Electric – Batteries, Temperature Sensors, Surge Protectors, and Other Accessories	25%	14%	37%
3	APC by Schneider – Smart UPS and Other Accessories	25%	14%	No Bid
4	Canon – Scanners and Other Accessories	22%	No Bid	No Bid
5	Dell – Batteries, Chargers, Cables, Adapters, Monitors, Memory Modules, Solid State Drives, Hard Drives, USB Drives, Docking Stations, Other Accessories	20%	10%	No Bid
6	Fujitsu – Scanners, Scanner Parts (Pick-up Rollers, Power Adapters, Brake Rollers, Pad Assemblies, and Other Accessories	20%	No Bid	No Bid
7	Hewlett-Packard (HP) – Printers and Printer Accessories (Trays, Envelope Feeders, etc.), and Other Accessories	S 42%	10%	22%
8	Lenovo – DVD Burner and Other Accessories	2%	No Bid	No Bid
9	Logitech – Webcams, Mouse, and Other Accessories	S 15%	1%	No Bid
10	Plantronics – Headsets	30%	17%	S 37%
11	Samsung – Hard Drives and Other Accessories	S 50%	10%	P 50%

# RFB 2023-124 Annual Contract for Computer Accessories, Peripherals, and Other Miscellaneous Hardware

<p>P - Primary Award S - Secondary Award</p>		Discount
Item	Description	
1	3M – Privacy Filters, and Other Accessories	15%
2	APC by Schneider Electric – Batteries, Temperature Sensors, Surge Protectors, and Other Accessories	20%
3	APC by Schneider – Smart UPS and Other Accessories	20%
4	Canon – Scanners and Other Accessories	15%
5	Dell – Batteries, Chargers, Cables, Adapters, Monitors, Memory Modules, Solid State Drives, Hard Drives, USB Drives, Docking Stations, Other Accessories	15%
6	Fujitsu – Scanners, Scanner Parts (Pick-up Rollers, Power Adapters, Brake Rollers, Pad Assemblies, and Other Accessories	10%
7	Hewlett-Packard (HP) – Printers and Printer Accessories (Trays, Envelope Feeders, etc.), and Other Accessories	10%
8	Lenovo – DVD Burner and Other Accessories	20%
9	Logitech – Webcams, Mouse, and Other Accessories	10%
10	Plantronics – Headsets	20%
11	Samsung – Hard Drives and Other Accessories	10%

Tkabo Technical  
Solutions LLC  
Austin, TX  
HUB - Yes

\* Item does not meet specifications.

\*\* Vendor did not agree to secondary award.

RFB 2023-124 Annual Contract for Computer Accessories, Peripherals, and Other Miscellaneous Hardware

<div> <div>P - Primary Award</div> <div>S - Secondary Award</div> </div>		<div> <div>3-C Technology, LLC</div> <div>Lancaster, TX</div> <div>HUB - Yes</div> </div>	<div> <div>B&amp;H Foto and Electronics Corp.</div> <div>New York, NY</div> <div>HUB - No</div> </div>	<div> <div>Beepsmart Communications, Inc. d/b/a Smart Group Systems</div> <div>Richardson, TX</div> <div>HUB - Yes</div> <div>CO-OP - Yes</div> </div>
		Discount	Discount	Discount
12	Seagate – Internal and External Hard Drives	* 5-10%	1%	20%
13	Tripp Lite – KVM Switches	* 5-10%	1%	30%
14	Tripp Lite – Adapters and Cables	* 5-10%	1%	39%

\* Item does not meet specifications.  
 \*\* Vendor did not agree to secondary award.

# RFB 2023-124 Annual Contract for Computer Accessories, Peripherals, and Other Miscellaneous Hardware

P - Primary Award S - Secondary Award		BTek Holdings LLC St. Petersburg, FL HUB - No	CTS Mobility, Ltd Austin, TX HUB - No	Dahill Office Technology Corporation d/b/a Xerox Business Solutions Southwest Coppell, TX HUB - No CO-OP - No
Item	Description			
12	Seagate – Internal and External Hard Drives	No Bid	No Bid	15%
13	Tripp Lite – KVM Switches	30%	** 40%	15%
14	Tripp Lite – Adapters and Cables	30%	No Bid	15%

\* Item does not meet specifications.  
 \*\* Vendor did not agree to secondary award.

# RFB 2023-124 Annual Contract for Computer Accessories, Peripherals, and Other Miscellaneous Hardware

<div> <div>P - Primary Award</div> <div>S - Secondary Award</div> </div>		<div> <div>GCS Imaging, Inc.</div> <div>Maywood, NJ</div> <div>HUB - Yes</div> <div>CO-OP - Yes</div> </div>	<div> <div>Howard Technology Solutions, a division of Howard Industries, Inc.</div> <div>Ellisville, MS</div> <div>HUB - No</div> </div>	<div> <div>SHI Government Solutions</div> <div>Somerset, NJ</div> <div>HUB - Yes</div> </div>
		Discount	Discount	Discount
Item	Description			
12	Seagate – Internal and External Hard Drives	P 21%	3%	4.5%
13	Tripp Lite – KVM Switches	S 39%	3%	4.5%
14	Tripp Lite – Adapters and Cables	39%	3%	4.5%

\* Item does not meet specifications.

\*\* Vendor did not agree to secondary award.

RFB 2023-124 Annual Contract for Computer Accessories, Peripherals, and Other Miscellaneous Hardware

P - Primary Award S - Secondary Award					
* Item does not meet specifications. ** Vendor did not agree to secondary award.					
Item	Description	Southern Computer Warehouse Marietta, GA HUB - No CO-OP - Yes		Synergy Telcom, Inc. Indianapolis, IN HUB - No	The Tree House, Inc. Norwood, MA HUB - No CO-OP - Yes
		Discount		Discount	Discount
12	Seagate – Internal and External Hard Drives	S	20%	5%	No Bid
13	Tripp Lite – KVM Switches		38%	5%	P 41%
14	Tripp Lite – Adapters and Cables	S	45%	3%	P 55%

RFB 2023-124 Annual Contract for Computer Accessories, Peripherals, and Other Miscellaneous Hardware

<div>P - Primary Award S - Secondary Award</div>		Tkabo Technical Solutions LLC Austin, TX HUB - Yes	
* Item does not meet specifications.			
** Vendor did not agree to secondary award.			
Item	Description		Discount
12	Seagate – Internal and External Hard Drives		15%
13	Tripp Lite – KVM Switches	20%	
14	Tripp Lite – Adapters and Cables	30%	

Notes:

\*3-C Technology, LLC did not meet specifications for all items for failure to bid a firm fixed percentage discount as required.

\*\*CTS Mobility, Ltd did not agree to Secondary award.

RLS Interests, Inc. d/b/a Prime Systems was deemed non-responsive for failure to provide three (3) references as required.

\*SHI Government Solutions did not meet specifications for items 5, 7, and 8 for failure to bid a firm fixed percentage discount as required. DIR contracts offer a discount range.