



COMMISSIONERS COURT
COMMUNICATION

REFERENCE NUMBER _____

PAGE 1 OF 11

DATE: 09/17/2024

**SUBJECT: CONSIDERATION OF COOPERATIVE FOR LAW ENFORCEMENT
BODY CAMERAS, SUPPLIES, AND EQUIPMENT - BUYBOARD
#743-24 - COUNTYWIDE - AXON ENTERPRISES - PER DISCOUNT
FROM LIST PRICE**

***** CONSENT AGENDA *****

COMMISSIONERS COURT ACTION REQUESTED

It is requested that the Commissioners Court consider cooperative for law enforcement body cameras, supplies, and equipment, utilizing BuyBoard Contract #743-24, Countywide, with Axon Enterprises at the discount from list price.

BACKGROUND

BuyBoard vendor, Axon Enterprises, was contacted and requested to submit pricing for tasers, taser accessories, and body cameras under BuyBoard Contract #743-24.

The offer received from Axon Enterprises meets all specifications and is acceptable to the Sheriff's Office and Constable Precincts.

The contract is used for the purchase of tasers, taser accessories, and body cameras.

The BuyBoard contract is effective through September 30, 2025.

BuyBoard cooperative contracts are open to state and local government in accordance with Texas Government Code Chapter 791, Interlocal Cooperation Act and Section 271.101, et seq., of the Texas Local Government Code and Section 791.025 "(c) A local government that purchases goods and services under this section satisfies the requirement of the local government to seek competitive bids for the purchase of goods and services." The Texas Association of School Boards (TASB) administers the BuyBoard Cooperative.

FISCAL IMPACT

The County's future cost will be determined by the orders placed on an as-needed basis. Funding is available in account 10000-2024 General Fund/2110510000 Patrol/522085 Safety/Tactical Supplies.

SUBMITTED BY:	Purchasing	PREPARED BY: APPROVED BY:	Niki Jones Chris Lax, CPSM, CPSD, CPCP
---------------	------------	------------------------------	-------------------------------------------



TAKINGS IMPACT ASSESSMENT CHECKLIST

Complete this form for any county action that involves the adoption of a regulation, policy, guideline, court resolution, or order.

Project/Regulation Name: Approval of Cooperative for Law Enforcement Body Cameras, Supplies, and Equipment - BuyBoard #743-24 - Countywide - Axon Enterprises - Per Discount from List Price

County Department: PURCHASING

Contact Person: Melissa Lee, C.P.M., A.P.P.

Phone Number for Contact Person: (817) 884-3245

Type of TIA Performed: SHORT TIA or FULL TIA. Circle one after answering the questions in Sections II and III below.

I. Stated Purpose

Attach to this checklist an explanation of the purpose of the regulation, policy, guideline, court resolution, or order.

Note: The remainder of this Takings Impact Assessment Checklist should be completed in consultation with the Criminal District Attorney's Office.

II. Potential Effect on Private Real Property

1. Does the county action require a physical invasion, occupation, or dedication of real property?

Yes _____ No ✓

2. Does the county action limit or restrict a real property right, even partially, or temporarily?

Yes _____ No ✓

If you answered yes to either question, go to Section III. If you answered no to both, STOP HERE and circle SHORT TIA at the top of the form.



The Local Government Purchasing Cooperative

For the Period 10/01/2024 to 9/30/2025

Final Catalog Award Report for Law Enforcement Body Cameras, Supplies and Equipment Proposal No. 743-24

1. Discount (%) off catalog/price list for **Law Enforcement Body Cameras** - all types of body cameras used by law enforcement and public safety.

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes
Coban Technologies, Inc.	Coban Technologies, Inc. price list	18%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
South Plains Communications	Motorola VB 400 - South Plains Communications price list	10%	Yes
NEWCOM Wireless Services	ProVision - NEWCOM price list	15%	Yes
Utility Associates, Inc.	Utility Associates, Inc. price list	8%	Yes

2. Discount (%) off catalog/price list for **Law Enforcement Body Camera Software Management Systems.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes
Coban Technologies, Inc.	Coban Technologies, Inc. price list	18%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Communication Concepts	Hanwha price list	15%	No
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
Communication Concepts	Milestone price list	8%	No
Utility Associates, Inc.	Utility Associates, Inc. price list	10%	Yes



The Local Government Purchasing Cooperative

For the Period 10/01/2024 to 9/30/2025

Final Catalog Award Report for Law Enforcement Body Cameras, Supplies and Equipment Proposal No. 743-24

5. Discount (%) off catalog/price list for **Law Enforcement Body Camera Cables, Clips, Mounts, and Related Accessories and Supplies.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Tactica	BladeTech price list	18%	Yes
Coban Technologies, Inc.	Coban Technologies, Inc. price list	18%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
South Plains Communications	Motorola VB 400 - South Plains Communications price list	10%	Yes
NEWCOM Wireless Services	ProVision - NEWCOM price list	15%	Yes
Tactica	United Shield price list	37%	Yes
Utility Associates, Inc.	Utility Associates, Inc. price list	13%	Yes
Tactica	Zero9 price list	10%	Yes

6. Discount (%) off catalog/price list for **All Other Law Enforcement Body Camera Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes
Communication Concepts	Chief price list	11%	No
Coban Technologies, Inc.	Coban Technologies, Inc. price list	10%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	15%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes

BuyBoard Specification Item No. Category	Part/Item Number	Item Description	MSRP/List Price (before BuyBoard Discount)
1 Law Enforcement Body Cameras			
1	AB3C	AB3 Camera Bundle	\$1,425.02
1	73202	AXON BODY 3 - CAMERA - NA10 US BLK RAPIDLOCK	\$789.00
1	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	\$849.00
1	101031	AXON BODY 4 - CAMERA - EA EU 2 KLIICKFAST BLK	\$849.00
1	H00001	AB4 Camera Bundle	\$1,568.81
2 Law Enforcement Body Camera Software Management Systems			
2	73447	AXON RESPOND - UPGRADE FROM RESPOND TO RESPOND PLUS	\$20.78
2	73449	AXON RESPOND - LICENSE	\$7.40
2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	\$14.23
2	73618	AXON COMMUNITY REQUEST - LICENSE - PLUS	\$14.23
2	73638	AXON STANDARDS - LICENSE	\$14.23
2	73680	AXON RESPOND PLUS - LICENSE	\$28.18
2	73681	AXON RECORDS	\$55.51
2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	\$14.23
2	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	\$0.85
2	73684	AXON EVIDENCE - STORAGE - 10GB ARCHIVAL A LA CARTE	\$0.21
2	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	\$35.58
2	73739	AXON PERFORMANCE - LICENSE	\$14.23
2	73746	AXON EVIDENCE - ECOM LICENSE - PRO	\$56.93
2	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	\$21.35
2	73843	TRUE UP - UNLIMITED EVIDENCE.COM TAP BUNDLE YEAR 1	\$35.85
2	73844	TRUE UP - UNLIMITED EVIDENCE.COM TAP BUNDLE YEAR 3	\$12.25
2	80322	AXON RESPOND - LIVE STREAMING ADD-ON	\$14.23
2	85759	AXON AUTO-TRANSCRIBE - MINUTES - A-LA-CARTE 1000	\$43.27
2	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	\$29.60
2	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	\$42.98
2		AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	
2	100673	AXON RECORDS - OSP LICENSE	\$35.58
2	100801	Basic License Bundle	\$55.51
2	BasicLicense		\$21.35

BuyBoard Specification Item No. Category	Part/Item Number	Item Description	MSRP/List Price (before BuyBoard Discount)
5	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	\$2.99
5	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	\$39.00
5	100852	AXON BODY 4 - C-CLIP - POV	\$29.95
5	100853	AXON BODY 4 - MOUNT - POV COLLAR	\$29.95
5	100855	AXON BODY 4 - MOUNT - POV EPAULETTE	\$29.95
5	100856	AXON BODY 4 - MOUNT - POV BALLCAP	\$29.95
5	100865	AXON BODY 3 - FAST CHECKOUT KIOSK - ANDROID	\$2,000.00
5	100866	AXON BODY 3 - FAST CHECKOUT KIOSK - IOS	\$2,000.00
5	100930	AXON BODY - USB-C WALL POWER SUPPLY (AB3 AB4)	\$20.00
5	100931	AXON BODY 4 - CABLE ADAPTER - USB-A MALE TO USB-C FEMALE	\$5.00
5	100958	AXON BODY 4 - FLEX POV MODULE CABLE 48 IN	\$30.14
6 All Other Law Enforcement Body Camera Products			
6	73849	AXON EVIDENCE - PSO - IMPLEMENTATION ADV USER MANAGEMENT	\$10,000.00
6	73896	AXON STANDARDS - IMPLEMENTATION SERVICE	\$30,000.00
6	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	\$3,000.00
6	80190	AXON EVIDENCE - CHANNEL SERVICES	\$50,000.00
6	100507	AXON BODY - PSO - FULL SERVICE INTERNATIONAL	\$17,000.00
6	100939	AXON BODY 3 - EXT WARRANTY - DEVICE POOLING	\$2.99
6	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	\$19.64
6	100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	\$30.89
6	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	\$8.11
6	100945	AXON BODY 4 - EXT WARRANTY - FLEX POV MODULE	\$2.99
6	80391	AXON BODY 3 - EXT WARRANTY - SINGLE BAY DOCK	\$8.11
6	100976	AXON BODY - TAP REFRESH 1 - AB4 FLEX POV	\$282.00
6	B00020	BUNDLE - UNLIMITED	\$185.03
6	B00021	BUNDLE - UNLIMITED 10YR	\$185.03
6	B00022	BUNDLE - UNLIMITED PLUS	\$313.13
6	B00023	BUNDLE - UNLIMITED PLUS 10YR	\$313.13
6	B00024	BUNDLE - UNLIMITED PREMIUM	\$384.29
6	B00025	BUNDLE - UNLIMITED PREMIUM 10YR	\$384.29