



Electronic Delivery

Kyrie Endres  
Axon Enterprises  
17800 N. 85th St.  
Scottsdale, AZ 85255-6311

Welcome to BuyBoard!

**Re:** *Notice of The Local Government Purchasing Cooperative Contract Award;* Proposal Invitation No. 743-24, Law Enforcement Body Cameras, Supplies, and Equipment

Congratulations, The Local Government Purchasing Cooperative (Cooperative) has awarded your company a BuyBoard® contract based on the above-referenced Proposal Invitation. The contract is effective for an initial one-year term of October 1, 2024 through September 30, 2025 and may be subject to two possible one-year renewals. Please refer to the Proposal Invitation for the contract documents, including the General Terms and Conditions of the Contract.

To review the items your company has been awarded, please review Proposal Tabulation No. 743-24 at: [www.buyboard.com/vendor](http://www.buyboard.com/vendor). Only items marked as awarded to your company are included in this contract award, and only those awarded items may be sold through the BuyBoard contract. All sales must comply with the contract terms and must be at or below the awarded pricing as set forth in the General Terms and Conditions.

The contract will be posted on the BuyBoard website as an online electronic catalog(s). **You are reminded that, in accordance with the General Terms and Conditions, all purchase orders must be processed through the BuyBoard.** Except as expressly authorized in writing by the Cooperative's administrator, you are not authorized to process a purchase order received directly from a Cooperative member that has not been processed through the BuyBoard or provided to the Cooperative. If you receive a purchase order directly from a Cooperative member that you have reason to believe has not been received by the Cooperative or processed through the BuyBoard, you must promptly forward a copy of the purchase order by email to [info@buyboard.com](mailto:info@buyboard.com).

A list of Cooperative members is available on the [buyboard.com](http://buyboard.com) website. Once the contract is active, the BuyBoard vendor relations staff will be contacting you to assist with the resources available and to provide any support you may need as an awarded BuyBoard vendor.

On behalf of the Cooperative, we appreciate your interest in the Cooperative and we are looking forward to your participation in the program. If you have any questions, feel free contact me at [bids@buyboard.com](mailto:bids@buyboard.com).

Sincerely,

Stacy Finn, Bid Analyst  
Texas Association of School Boards, Inc.,  
Administrator for The Local Government Purchasing Cooperative





## The Local Government Purchasing Cooperative

For the Period 10/01/2024 to 9/30/2025

Final Catalog Award Report for Law Enforcement Body Cameras, Supplies and Equipment Proposal No. 743-24

1. Discount (%) off catalog/price list for **Law Enforcement Body Cameras** - all types of body cameras used by law enforcement and public safety.

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes
Coban Technologies, Inc.	Coban Technologies, Inc. price list	18%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
South Plains Communications	Motorola VB 400 - South Plains Communications price list	10%	Yes
NEWCOM Wireless Services	ProVision - NEWCOM price list	15%	Yes
Utility Associates, Inc.	Utility Associates, Inc. price list	8%	Yes

2. Discount (%) off catalog/price list for **Law Enforcement Body Camera Software Management Systems**.

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes
Coban Technologies, Inc.	Coban Technologies, Inc. price list	18%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Communication Concepts	Hanwha price list	15%	No
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
Communication Concepts	Milestone price list	8%	No
Utility Associates, Inc.	Utility Associates, Inc. price list	10%	Yes



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For the Period 10/01/2024 to 9/30/2025

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### 3. Discount (%) off catalog/price list for **Law Enforcement Body Camera Battery Packs.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	No
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
South Plains Communications	Motorola VB 400 - South Plains Communications price list	10%	Yes
NEWCOM Wireless Services	ProVision - NEWCOM price list	15%	Yes

### 4. Discount (%) off catalog/price list for **Law Enforcement Body Camera Docking Station.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes
Coban Technologies, Inc.	Coban Technologies, Inc. price list	18%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
South Plains Communications	Motorola VB 400 - South Plains Communications price list	10%	Yes
NEWCOM Wireless Services	ProVision - NEWCOM price list	15%	Yes

### 5. Discount (%) off catalog/price list for **Law Enforcement Body Camera Cables, Clips, Mounts, and Related Accessories and Supplies.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes



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For the Period 10/01/2024 to 9/30/2025

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### 5. Discount (%) off catalog/price list for **Law Enforcement Body Camera Cables, Clips, Mounts, and Related Accessories and Supplies.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Tactica	BladeTech price list	18%	Yes
Coban Technologies, Inc.	Coban Technologies, Inc. price list	18%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	8%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
South Plains Communications	Motorola VB 400 - South Plains Communications price list	10%	Yes
NEWCOM Wireless Services	ProVision - NEWCOM price list	15%	Yes
Tactica	United Shield price list	37%	Yes
Utility Associates, Inc.	Utility Associates, Inc. price list	13%	Yes
Tactica	Zero9 price list	10%	Yes

### 6. Discount (%) off catalog/price list for **All Other Law Enforcement Body Camera Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Avigilon price list	18%	No
Axon Enterprises	Axon Enterprise, Inc. price list	0%	Yes
Communication Concepts	Chief price list	11%	No
Coban Technologies, Inc.	Coban Technologies, Inc. price list	10%	Yes
Digital Ally, Inc.	Digital Ally, Inc. price list	6%	Yes
CounterTrade Products, Inc.	Getac - CounterTrade Products price list	15%	No
NEWCOM Wireless Services	Getac - NEWCOM price list	15%	Yes



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For the Period 10/01/2024 to 9/30/2025

Final Catalog Award Report for Law Enforcement Body Cameras, Supplies and Equipment Proposal No. 743-24

### 6. Discount (%) off catalog/price list for **All Other Law Enforcement Body Camera Products.**

Vendor Name	Vendor Catalog Information	Percent Discount	Award
Communication Concepts	Hanwha price list	15%	No
Kustom Signals, Inc.	Kustom Signals, Inc. price list	28%	No
Communication Concepts	Milestone price list	8%	No
South Plains Communications	Motorola VB 400 - South Plains Communications price list	10%	Yes
Tactica	Omnibus (7.5%-25% discount) price list	8%	No
Communication Concepts	Peerless price list	18%	No
NEWCOM Wireless Services	ProVision - NEWCOM price list	15%	Yes
Communication Concepts	Transition Networks price list	8%	No
Utility Associates, Inc.	Utility Associates, Inc. price list	10%	Yes
Communication Concepts	West Penn Wire price list	7%	No

### 7. Hourly Labor Rate for Installation/Repair Service of **Law Enforcement Body Cameras and Related Items** - Not to Exceed hourly labor rate for Installation/Repair Service of Equipment and Products.

Vendor Name	Not to Exceed Hourly Labor Rate	Bid Price	Award
Digital Ally, Inc.	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$0.00	No
Utility Associates, Inc.	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$90.00	Yes
Communication Concepts	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$115.00	No
South Plains Communications	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$125.00	Yes
CounterTrade Products, Inc.	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$125.00	No
Kustom Signals, Inc.	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$187.50	No
Coban Technologies, Inc.	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$250.00	Yes
NEWCOM Wireless Services	Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items	\$250.00	Yes

BuyBoard Specification Item No. Category	Part/Item Number	Item Description	MSRP/List Price (before BuyBoard Discount)
<b>1 Law Enforcement Body Cameras</b>			
1	AB3C	AB3 Camera Bundle	\$1,425.02
1	73202	AXON BODY 3 - CAMERA - NA10 US BLK RAPIDLOCK	\$789.00
1	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	\$849.00
1	101031	AXON BODY 4 - CAMERA - EA EU 2 KLIICKFAST BLK	\$849.00
1	H00001	AB4 Camera Bundle	\$1,568.81
<b>2 Law Enforcement Body Camera Software Management Systems</b>			
2	73447	AXON RESPOND - UPGRADE FROM RESPOND TO RESPOND PLUS	\$20.78
2	73449	AXON RESPOND - LICENSE	\$7.40
2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	\$14.23
2	73618	AXON COMMUNITY REQUEST - LICENSE - PLUS	\$14.23
2	73638	AXON STANDARDS - LICENSE	\$14.23
2	73680	AXON RESPOND PLUS - LICENSE	\$28.18
2	73681	AXON RECORDS	\$55.51
2	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	\$14.23
2	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	\$0.85
2	73684	AXON EVIDENCE - STORAGE - 10GB ARCHIVAL A LA CARTE	\$0.21
2	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	\$35.58
2	73739	AXON PERFORMANCE - LICENSE	\$14.23
2	73746	AXON EVIDENCE - ECOM LICENSE - PRO	\$56.93
2	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	\$21.35
2	73843	TRUE UP - UNLIMITED EVIDENCE.COM TAP BUNDLE YEAR 1	\$35.85
2	73844	TRUE UP - UNLIMITED EVIDENCE.COM TAP BUNDLE YEAR 3	\$12.25
2	80322	AXON RESPOND - LIVE STREAMING ADD-ON	\$14.23
2	85759	AXON AUTO-TRANSCRIBE - MINUTES - A-LA-CARTE 1000	\$43.27
2	85760	AXON AUTO-TRANSCRIBE - UNLIMITED SERVICE	\$29.60
2	100165	AXON EVIDENCE - STORAGE - THIRD PARTY UNLIMITED	\$42.98
2		AXON EVIDENCE - ECOM LICENSE - CONVERSION BASIC TO PRO	
2	100673	AXON RECORDS - OSP LICENSE	\$35.58
2	100801	AXON RECORDS - OSP LICENSE	\$55.51
2	BasicLicense	Basic License Bundle	\$21.35

BuyBoard Specification Item No. Category	Part/Item Number	Item Description	MSRP/List Price (before BuyBoard Discount)
2	Pro+	Pro+ Bundle	\$119.56
2	ProLicense	Pro License Bundle	\$56.93
3	Law Enforcement Body Camera Battery Packs		
3	Not Applicable		
4	Law Enforcement Body Camera Docking Station		
4	71015	AXON BODY 3 - DOCK POWER SUPPLY - SINGLE BAY INTL	\$10.00
4	74210	AXON BODY 3 - DOCK - EIGHT BAY	\$1,595.00
4	74211	AXON BODY 3 - DOCK - SINGLE BAY	\$229.00
4	74214	AXON BODY 3 - DOCK - EIGHT BAY WITHOUT POWER SUPPLY	\$1,595.00
4	AB31BD	AB3 1-Bay Dock Bundle	\$526.43
4	AB3MBD	AB3 Multi Bay Dock Bundle	\$2,770.31
4	100201	AXON BODY 4 - DOCK - SINGLE BAY	\$229.00
4	100206	AXON BODY 4 - DOCK - EIGHT BAY	\$1,595.00
4	100959	AXON BODY 4 - DOCK - EIGHT BAY DOCK WITHOUT POWER ADAPTER	\$1,595.00
4	H00002	AB4 Multi Bay Dock Bundle	\$2,770.31
4	H00003	AB4 1-Bay Dock Bundle	\$526.43
5	Law Enforcement Body Camera Cables, Clips, Mounts, and Related Accessories and Supplies		
5	11507	AXON BODY 3 - MOUNT - RAPIDLOCK SINGLE MOLLE	\$31.30
5	11509	AXON BODY 3 - BELT CLIP - RAPIDLOCK	\$31.30
5	11702	AXON BODY 3 - RAPIDLOCK MOUNT - ACTION CAMERA	\$29.95
5	11703	AXON BODY 3 - MOUNT - RAPIDLOCK MINI MOLLE	\$29.95
5	11704	AXON BODY 3 - MOUNT - RAPIDLOCK JACKET	\$31.30
5	11709	AXON BODY 3 - MOUNT - RAPIDLOCK PATCH	\$29.95
5	13030	AXON BODY 3 - MAGNETIC DOCK - CLICKFAST M6.4 PATTERN	\$22.70
5	100182	AXON BODY 3 - MOUNT - RAPIDLOCK HIGH RETENTION WING CLIP	\$29.95
5	100859	AXON BODY 3 - MOUNT - RAPIDLOCK HIGH RETENTION BELT CLIP	\$41.75
5	100860	AXON BODY 3 - LR MIC - NA10 US BLK RAPIDLOCK	\$789.00
5	100863	AXON BODY 4 - MOUNT - POV BALLISTIC VEST	\$32.95
5	100200	AXON BODY 4 - FLEX POV MODULE	\$249.00
5	H00004	AB4 FLEX POV HARDWARE BUNDLE	\$358.27

BuyBoard Specification Item No. Category	Part/Item Number	Item Description	MSRP/List Price (before BuyBoard Discount)
5	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	\$2.99
5	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	\$39.00
5	100852	AXON BODY 4 - C-CLIP - POV	\$29.95
5	100853	AXON BODY 4 - MOUNT - POV COLLAR	\$29.95
5	100855	AXON BODY 4 - MOUNT - POV EPAULETTE	\$29.95
5	100856	AXON BODY 4 - MOUNT - POV BALLCAP	\$29.95
5	100865	AXON BODY 3 - FAST CHECKOUT KIOSK - ANDROID	\$2,000.00
5	100866	AXON BODY 3 - FAST CHECKOUT KIOSK - IOS	\$2,000.00
5	100930	AXON BODY - USB- C WALL POWER SUPPLY (AB3 AB4)	\$20.00
5	100931	AXON BODY 4 - CABLE ADAPTER - USB-A MALE TO USB-C FEMALE	\$5.00
5	100958	AXON BODY 4 - FLEX POV MODULE CABLE 48 IN	\$30.14
<b>6 All Other Law Enforcement Body Camera Products</b>			
6	73849	AXON EVIDENCE - PSO - IMPLEMENTATION ADV USER MANAGEMENT	\$10,000.00
6	73896	AXON STANDARDS - IMPLEMENTATION SERVICE	\$30,000.00
6	79999	AXON EVIDENCE - IMPLEMENTATION FOR AUTO TAGGING/PERFORMANCE	\$3,000.00
6	80190	AXON EVIDENCE - CHANNEL SERVICES	\$50,000.00
6	100507	AXON BODY - PSO - FULL SERVICE INTERNATIONAL	\$17,000.00
6	100939	AXON BODY 3 - EXT WARRANTY - DEVICE POOLING	\$2.99
6	100942	AXON BODY 4 - EXT WARRANTY - CAMERA	\$19.64
6	100943	AXON BODY 4 - EXT WARRANTY - EIGHT BAY DOCK	\$30.89
6	100944	AXON BODY 4 - EXT WARRANTY - SINGLE BAY DOCK	\$8.11
6	100945	AXON BODY 4 - EXT WARRANTY - FLEX POV MODULE	\$2.99
6	80391	AXON BODY 3 - EXT WARRANTY - SINGLE BAY DOCK	\$8.11
6	100976	AXON BODY - TAP REFRESH 1 - AB4 FLEX POV	\$282.00
6	B00020	BUNDLE - UNLIMITED	\$185.03
6	B00021	BUNDLE - UNLIMITED 10YR	\$185.03
6	B00022	BUNDLE - UNLIMITED PLUS	\$313.13
6	B00023	BUNDLE - UNLIMITED PLUS 10YR	\$313.13
6	B00024	BUNDLE - UNLIMITED PREMIUM	\$384.29
6	B00025	BUNDLE - UNLIMITED PREMIUM 10YR	\$384.29



BuyBoard Specification Item No. Category	Part/Item Number	Item Description	MSRP/List Price (before BuyBoard Discount)
6	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	\$47.40
6	BWCamMBDTAP10Year	Body Worn Camera Multi-Bay Dock TAP 10 Year Bundle	\$47.40
6	BWCamSBDTAP	Body Worn Camera Single-Bay Dock TAP Bundle	\$16.30
6	BWCamSBDTAP10Yr	Body Worn Camera Single-Bay Dock TAP 10 Year Bundle	\$16.30
6	BWCamTAP	Body Worn Camera TAP Bundle	\$44.41
6	BWCamTAP10Yr	Body Worn Camera TAP 10 Year Bundle	\$44.41
6	BWCCore	Core BWC Bundle	\$170.23
6	BWCCore10Y	Core BWC Bundle,10YR	\$170.23
6	BWCUwTAP	BWC Unlimited with TAP	\$130.94
6	BWCUwTAP10Yr	BWC Unlimited with TAP 10YR	\$130.94
6	M00001	BUNDLE - CORE TASER 7	\$249.08
6	M00002	BUNDLE - CORE TASER 10	\$256.20
6	M00003	BUNDLE - ACQUISITION	\$69.74
6	M00004	BUNDLE - OFFICER SAFETY PLAN 7	\$277.55
6	M00005	BUNDLE - OFFICER SAFETY PLAN 7 10YR	\$277.55
6	M00006	BUNDLE - OFFICER SAFETY PLAN 7 PLUS	\$384.29
6	M00007	BUNDLE - OFFICER SAFETY PLAN 7 PLUS 10YR	\$384.29
6	M00008	BUNDLE - OFFICER SAFETY PLAN 7 PREMIUM	\$455.46
6	M00009	BUNDLE - OFFICER SAFETY PLAN 7 PREMIUM 10YR	\$455.46
6	M00010	BUNDLE - OFFICER SAFETY PLAN 10	\$284.66
6	M00011	BUNDLE - OFFICER SAFETY PLAN 10 10YR	\$284.66
6	M00012	BUNDLE - OFFICER SAFETY PLAN 10 PLUS	\$391.41
6	M00013	BUNDLE - OFFICER SAFETY PLAN 10 PLUS 10YR	\$391.41
6	M00014	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM	\$462.58
6	M00015	BUNDLE - OFFICER SAFETY PLAN 10 PREMIUM 10YR	\$462.58
6	T00001	AB4 FLEX POV TAP BUNDLE	\$9.68
<b>7 Hourly Labor Rate for Installation/Repair Service of Law Enforcement Body Cameras and Related Items</b>			
7	Not Applicable		