



**TARRANT COUNTY PURCHASING DEPARTMENT**

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.  
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP  
Assistant Purchasing Agent

July 3, 2024

Michael Nark  
President and CEO  
Utility Associates, Inc.  
250 E. Ponce De Leon Ave., Ste. 700  
Decatur, GA 30030

Re: RFP No. 2023-108 – Annual Contract for In-Car Video

Dear Mr. Nark:

Referenced bid was for twelve (12) months with two (2) options to renew for additional twelve (12) months each. The original contract was for the period of October 3, 2023, through October 2, 2024. The effective dates for the first renewal option will run from October 3, 2024, through October 2, 2025.

Tarrant County Purchasing Department hereby extends an invitation to Utility Associates, Inc. to accept the first option for an additional one (1) year period as the primary vendor for this bid as awarded October 3, 2023. Utility Associates, Inc. acknowledges formal renewal of the option and any contract is contingent upon review and approval by the Tarrant County Commissioner's Court at a later date. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through October 2, 2025.

☒ Yes, Utility Associates, Inc. will accept the offer to extend the same contract terms through October 2, 2025. **Please include a current 1295 Form with your response.**

☐ No, Utility Associates, Inc. will NOT accept the offer to extend the same contract terms through October 2, 2025.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No  
If yes, please return a listing of the participating entities with this letter.

Please fax or email your signed response.

Sincerely,

A handwritten signature in black ink, appearing to read "C. Rojo", written over a horizontal line.

Caleb Rojo, Senior Buyer  
Tarrant County

DocuSigned by:  
A handwritten signature in black ink, appearing to read "Michael Nark", written over a horizontal line.  
6032E5928F444E8...

Michael Nark, President and CEO  
Utility Associates, Inc.

8/6/2024

Date

# Memorandum

**To:** Joe Baker

**Dept:** Sheriff's Office

**From:** Caleb Rojo, Sr. Buyer, Purchasing Department

**Date:** June 12, 2024

**Re:** Renewal of RFP 2023-108, Annual Contract for In-Car Video

---

The above referenced contract will expire on October 2, 2024. This contract included two (2) options to renew with the vendor for additional twelve (12) month terms. The first renewal term would commence October 3, 2024, and would expire October 2, 2025.

If you wish to exercise this option to renew and continue this contract with the vendor listed below for twelve more months, please check the appropriate item and email back to me at [CRojo@tarrantcountytx.gov](mailto:CRojo@tarrantcountytx.gov).

Utility Associates, Inc.

☒ Yes, I wish to continue the current contract with the above-mentioned vendor for the first renewal term of the contract.

Funds to support this contract will be provided by the following accounts:

---

☐ No, I do not wish to continue the current contract with the above-mentioned vendor for the following reason(s).

---

SIGNATURE: Joseph Baker Digitally signed by Joseph Baker  
Date: 2024.06.26 14:19:24 -05'00'

DATE: 06/26/2024

RFP 2023-108 Annual Contract for In-Car Video  
Post BAFO Scores

**Award**

		<b>Utility Associates, Inc. Decatur, GA HUB - No</b>	<b>Axon Enterprise, Inc. Scottsdale, AZ HUB - No</b>
Evaluation Criteria	Max Points	Score	Score
System Functionality	200	<b>144.25</b>	146.00
Respondent's Qualifications and Experience	300	<b>225.00</b>	228.33
Product Information	150	<b>109.02</b>	116.04
Price	250	<b>250.00</b>	230.25
Optional Price Items	50	<b>37.50</b>	40.00
References	50	<b>46.67</b>	30.00
Total Score	1000	<b>812.44</b>	790.62

GTS Technology Solutions, Inc. and PCN Strategies Inc. were deemed non-responsive for failure to sign addendum as required. A no-bid was received from Coban Technologies.

RFP 2023-108 Annual Contract for In-Car Video  
Post Demonstration Scores

		Axon Enterprise, Inc. Scottsdale, AZ HUB - No	Utility Associates, Inc. Decatur, GA HUB - No
Evaluation Criteria	Max Points	Score	Score
System Functionality	200	146.00	144.25
Respondent's Qualifications and Experience	300	228.33	225.00
Product Information	150	116.04	109.02
Price	250	250.00	196.50
Optional Price Items	50	40.00	37.50
References	50	30.00	46.67
Total Score	1000	810.37	758.94

GTS Technology Solutions, Inc. and PCN Strategies Inc. were deemed non-responsive for failure to sign addendum as required. A no-bid was received from Coban Technologies.

RFP 2023-108 Annual Contract for In-Car Video  
Initial Proposals

		Axon Enterprise, Inc. Scottsdale, AZ HUB - No	Utility Associates, Inc. Decatur, GA HUB - No
Evaluation Criteria	Max Points	Score	Score
System Functionality	200	144.50	146.63
Respondent's Qualifications and Experience	300	228.33	225.00
Product Information	150	114.21	114.87
Price	250	250.00	196.50
Optional Price Items	50	40.00	37.50
References	50	30.00	46.67
Total Score	1000	807.04	767.17

		Motorola Solutions, Inc. Chicago, IL HUB - No
Evaluation Criteria	Max Points	Score
System Functionality	200	130.13
Respondent's Qualifications and Experience	300	206.67
Product Information	150	112.54
Price	250	124.90
Optional Price Items	50	35.00
References	50	16.67
Total Score	1000	625.91

GTS Technology Solutions, Inc. and PCN Strategies Inc. were deemed non-responsive for failure to sign addendum as required. A no-bid was received from Coban Technologies.