



COMMISSIONERS COURT COMMUNICATION

REFERENCE NUMBER _____

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DATE: 08/20/2024

SUBJECT: RFQ NO. 2023-151 - ANNUAL CONTRACT FOR RESIDENTIAL AND LAND BROKERAGE SERVICES FOR VARIOUS PROJECTS - TRANSPORTATION SERVICES/RIGHT-OF-WAY DIVISION - VARIOUS VENDORS - EXERCISE FIRST OPTION FOR RENEWAL - SAME CONTRACT TERMS

***** CONSENT AGENDA *****

COMMISSIONERS COURT ACTION REQUESTED

It is requested that the Commissioners Court approve renewal of RFQ No. 2023-151, Annual Contract for Residential and Land Brokerage Services for Various Projects, for the first optional twelve (12) month period at the same contract terms.

BACKGROUND

On September 5, 2023, the Commissioners Court, through Court Order #141648, awarded RFQ No. 2023-151, Annual Contract for Residential and Land Brokerage Services for Various Projects, for Transportation Services/Right-of-Way Division, to the following vendors:

Ranking Order	Geographic Area of Specialization
1. NS Trinity, LLC d/b/a RE/MAX Trinity	1-6
2. Trojan Commercial Real Estate, LLC	1, 2, 3, 4 and 6
3. TL&G Real Estate, LLC	5 and 6

The awards were based upon each vendor's high ranking in the evaluation procedure as outlined in the RFQ specifications and contained options to renew for two (2) additional twelve (12) month periods.

The purpose of this contract is to select the most qualified real estate brokerage firm to conduct negotiations as the seller's agent in the sale of County real estate, conduct market analysis as needed, and develop and implement marketing strategies to sell County real estate.

The vendors notified Purchasing in writing that they will extend the same contract terms through September 28, 2025. Transportation Services/Right-of-Way Division notified Purchasing in writing that they are pleased with the vendors and want to renew.

Therefore, it is the joint recommendation of the Transportation Services/Right-of-Way Division and Purchasing that the Commissioners Court approve renewal of RFQ No. 2023-151, Annual Contract for Residential and Land Brokerage Services for Various Projects, for another twelve (12) month period.

SUBMITTED BY:	Purchasing	PREPARED BY: APPROVED BY:	Teresa Ralls Chris Lax, CPSM, CPSD, CPCP
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FISCAL IMPACT

There were no services provided last year. Services are provided on an as-needed basis and commissions are included as part of the sale agreement and vary depending on the sale price.