

TARRANT COUNTY PURCHASING DEPARTMENT

100 E. Weatherford St. #303 • Fort Worth, TX 76196 • (817) 884-1414 • (817) 884-2629 (Fax)

Melissa Lee, C.P.M., A.P.P.
Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

May 30, 2024

Tracey A. Charlson, CPA
LBS Enterprises, LLC d/b/a Allstates Coatings
100 N. Lee Drive
Gladewater, TX 75647

Re: Bid NO. 2023-149
Annual Contract for Traffic Paint

Dear Mr. Charlson,

Referenced bid was for twelve (12) months with one (1) option to renew for an additional twelve (12) months. The original contract was for the period of August 27, 2023, through August 26, 2024. The effective dates for the first and final renewal option will run from August 27, 2024, through August 26, 2025.

Tarrant County Purchasing Department hereby extends an invitation to LBS Enterprises, LLC d/b/a Allstates Coatings to accept the first and final option for an additional one (1) year period as the primary vendor for this bid as awarded on July 18, 2023. LBS Enterprises, LLC d/b/a Allstates Coatings acknowledges formal renewal of the option, and is contingent upon review and approval by the Tarrant County Commissioners Court at a later date. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through August 26, 2025.

☒ Yes, LBS Enterprises, LLC d/b/a Allstates Coatings will accept the offer to extend the same contract pricing through August 26, 2025. **Please include a current 1295 Form with your response.**

☐ No, LBS Enterprises, LLC d/b/a Allstates Coatings will NOT accept the offer to extend the same contract pricing through August 26, 2025.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No
If yes, please return a listing of the participating entities with this letter.

Please email your signed response.

Sincerely,

A handwritten signature in black ink, appearing to read "Teresa Ralls", written over a horizontal line.

Teresa Ralls, Senior Buyer
Tarrant County
817-884-3246

Tracey A
Charlson

Digitally signed by Tracey A
Charlson
Date: 2024.05.30 15:45:39
-05'00'

05/30/24

Tracey A. Charlson, President
LBS Enterprises, LLC d/b/a
Allstates Coatings

Date



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Assistant Purchasing Agent

May 30, 2024

Alexandra Carrisalez
Dobie Supply, LLC
601 Commercial Drive
Buda, TX 78610

Re: Bid NO. 2023-149 Annual
Contract for Traffic Paint

Dear Ms. Carrisalez,

Referenced bid was for twelve (12) months with one (1) option to renew for an additional twelve (12) months. The original contract was for the period of August 27, 2023, through August 26, 2024. The effective dates for the first and final renewal option will run from August 27, 2024, through August 26, 2025.

Tarrant County Purchasing Department hereby extends an invitation to Dobie Supply, LLC to accept the first and final option for an additional one (1) year period as the secondary vendor for this bid as awarded on July 18, 2023. Dobie Supply, LLC acknowledges formal renewal of the option, and is contingent upon review and approval by the Tarrant County Commissioners Court at a later date. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through August 26, 2025.

☒ Yes, Dobie Supply, LLC will accept the offer to extend the same contract pricing through August 26, 2025. **Please include a current 1295 Form with your response.**

☐ No, Dobie Supply, LLC will NOT accept the offer to extend the same contract pricing through August 26, 2025.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No
If yes, please return a listing of the participating entities with this letter.

Please email your signed response.

Sincerely,

Handwritten signature of Teresa Ralls in black ink.

Teresa Ralls, Senior Buyer
Tarrant County
817-884-3246

Handwritten signature of Alexandra Carrisalez in black ink.

Alexandra Carrisalez
Dobie Supply, LLC

7/1/24
Date



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Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

May 30, 2024

D. Michael Dean
Ozark Materials, LLC
591 Glendale Avenue
Greenville, AL 36037

Re: Bid NO. 2023-149
Annual Contract for Traffic Paint

Dear Mr. Dean,

Referenced bid was for twelve (12) months with one (1) option to renew for an additional twelve (12) months. The original contract was for the period of August 27, 2023, through August 26, 2024. The effective dates for the first and final renewal option will run from August 27, 2024, through August 26, 2025.

Tarrant County Purchasing Department hereby extends an invitation to Ozark Materials, LLC, to accept the first and final option for an additional one (1) year period as the alternate vendor for this bid as awarded on July 18, 2023. Ozark Materials, LLC, acknowledges formal renewal of the option, and is contingent upon review and approval by the Tarrant County Commissioners Court at a later date. Please mark the appropriate response below and provide your signature above your printed name. All prices must remain firm for the optional renewal period through August 26, 2025.

☒ Yes, Ozark Materials, LLC will accept the offer to extend the same contract pricing through August 26, 2025. Please include a current 1295 Form with your response.

☐ No, Ozark Materials, LLC will NOT accept the offer to extend the same contract pricing through August 26, 2025.

Are any other governmental entities currently utilizing this contract? ☐ Yes ☒ No

If yes, please return a listing of the participating entities with this letter.

Please email your signed response.

Sincerely,

Handwritten signature of Teresa Ralls in black ink.

Teresa Ralls, Senior Buyer
Tarrant County
817-884-3246

Handwritten signature of D. Michael Dean in black ink.

D. Michael Dean
Ozark Materials, LLC

6/7/24
Date

Memorandum

To: Joseph Jackson

Dept: Transportation

From: Teresa Ralls, Sr. Buyer, Purchasing Department

Date: May 30, 2024

Re: Renewal of Bid 2023-149, Annual Contract for Traffic Paint

The above referenced contract will expire on August 26, 2024. This contract included one (1) option to renew with the vendor for an additional twelve (12) month term. The first and final renewal term would commence August 27, 2024 and would expire August 26, 2025.

If you wish to exercise this option to renew and continue this contract with the vendors listed below for twelve more months, please check the appropriate item and email back to me by June 5, 2024.

Primary LBS Enterprises, LLC, d/b/a Allstates Coating Company

Secondary Dobie Supply, LLC

Alternate Ozark Materials, LLC



Yes, I wish to continue the current contract with the above-mentioned vendors for the first and final renewal term of the contract.

Funds to support this contract will be provided by the following accounts:

532011 / 26100-2024 / 6840300000



No, I do not wish to continue the current contract with the above-mentioned vendor for the following reason(s).

SIGNATURE: Sarah Vantassel

DATE: 5/30/2024



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Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

DATE: June 27, 2024

COMPANY RoadSafe Traffic Systems, Inc.
Attention: Alexandra Carrisalez
Alexandra.Carrisalez@roadsafetraffic.com

FROM: Teresa Ralls, Tarrant County Purchasing, Senior Buyer

RE: CONTRACT ASSUMPTION, RFB 2023-149; Annual Contract for Traffic Paint – Transportation Services

Tarrant County Purchasing has been notified that RoadSafe Traffic Systems, Inc. has recently purchased Dobie Supply, LLC. Because the above-mentioned contract was awarded in Commissioners Court to Dobie Supply, LLC, as the Secondary vendor, Commissioners Court must approve the transfer of the award to your firm.

Do you wish to continue the current arrangement with Tarrant County, honoring all pricing, terms and conditions as set forth in the original contract?

Please check the appropriate box below. I need your response ASAP to avoid any disruption in services. Please include your proof of insurance and other required forms as required in the original bid document. Thank you.



Yes, I wish to continue this contract at the same terms and conditions as the original award.



No, I do not wish to continue this contract at the same terms and condition as the original award.

Authorized Company Representatives: RoadSafe Traffic Systems, Inc.

A handwritten signature in black ink, appearing to be "D. M." followed by a flourish.

Name (Signature)

A handwritten signature in black ink, appearing to be "Brandon M. Mays" followed by a flourish.

Title

A handwritten date in black ink, appearing to be "6/28/24".

Date



RoadSafe Traffic Systems Announces Acquisition of Dobie Supply, LLC

November 27, 2023 09:00 AM Eastern Standard Time

CHICAGO--(BUSINESS WIRE)--RoadSafe Traffic Systems, Inc. (RoadSafe), a leading provider of infrastructure services, announced today the acquisition of Dobie Supply, LLC ("Dobie Supply" or "Dobie"). Based in Austin, Texas, Dobie Supply is a premier supplier of traffic control devices and manufacturer of roadway and commercial signage. Its products are used across highway, residential and commercial projects in the greater Texas market.

This is RoadSafe's 11th acquisition since entering into a strategic partnership with private equity firms Investcorp and Trilantic North America in 2021.

"This partnership with Dobie Supply provides a significant opportunity for RoadSafe to expand its traffic control distribution business in the greater Texas market," said Kevin O'Meara, CEO of RoadSafe. "We are excited to harness Dobie's strong customer relationships alongside its highly capable management team to extend our offerings and further meet the needs of customers throughout the region."

"Dobie Supply opened its doors in 2012 as a single source retail outlet for quality traffic, safety and sign products to serve the rapidly growing traffic needs of Central Texas," said Casey Beasley, founding partner of Dobie Supply. "Since its founding, Dobie has established itself as a top-quality service provider and expanded its customer base across Texas. We look forward to supporting the continued growth of our successful business model through our partnership with RoadSafe."

About RoadSafe Traffic Systems, Inc.

RoadSafe is one of the nation's largest providers of infrastructure safety services and products. The company's offerings include traffic control, pavement markings, sign manufacturing and installation, and distribution of innovative traffic safety products. RoadSafe's customers include heavy highway contractors, state transportation departments, municipal governments, special events organizations, U.S. railroads and utility companies. For more information, visit www.roadsafetraffic.com.

About Trilantic North America

Trilantic Capital Management L.P. ("Trilantic North America") is a growth-focused middle market private equity firm focused on control and significant minority investments in North America. Trilantic North America's primary investment focus is in the business services and consumer sectors. Since inception, Trilantic North America has managed seven private equity fund families with aggregate capital commitments of \$10.2B. For more information, visit www.trilanticnorthamerica.com.

About Investcorp

Investcorp is a global investment manager, specializing in alternative investments across real estate, private equity, credit, absolute return strategies, GP stakes, infrastructure, and insurance asset management. Since inception in 1982, Investcorp has focused on generating attractive returns for its clients, while creating long-term value in its portfolio companies by adopting a disciplined investment process, employing talented professionals, and utilizing the resources of a global institution with an innovative approach.

The firm invests capital in all its products and strategies, ensuring that interests are aligned with investors and stakeholders in pursuit of sustainable value creation through its investments and in the communities in which it operates. The firm takes pride in partnering with clients to deliver tailored solutions for their needs.

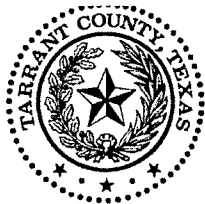
Today, Investcorp manages \$48 billion in assets, including assets managed by third party managers. Investcorp has 14 offices in the US, Europe, GCC and Asia, including, India, China, Japan and Singapore and employs approximately 500 people from 50 nationalities globally.

For further information, visit <https://www.investcorp.com> and follow @Investcorp on LinkedIn, Twitter and Instagram.

Contacts

Prosek Partners

pro-roadsafe@prosek.com



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Purchasing Agent

Chris Lax, CPSM, CPSD, CPCP
Assistant Purchasing Agent

DATE: June 27, 2024

COMPANY Ozark Materials
Attention: D. Michael Dean
Noel.seale@ingevity.com

FROM: Teresa Ralls, Tarrant County Purchasing, Senior Buyer

RE: CONTRACT ASSUMPTION, RFB 2023-149; Annual Contract for Traffic Paint – Transportation Services

Tarrant County Purchasing has been notified that Ingevity has recently purchased Ozark Materials, LLC. Because the above-mentioned contract was awarded in Commissioners Court to Ozark Materials, LLC, as the Alternate vendor, Commissioners Court must approve the transfer of the award to your firm.

Do you wish to continue the current arrangement with Tarrant County, honoring all pricing, terms and conditions as set forth in the original contract?

Please check the appropriate box below. I need your response ASAP to avoid any disruption in services. Please include your proof of insurance and other required forms as required in the original bid document. Thank you.



Yes, I wish to continue this contract at the same terms and conditions as the original award.



No, I do not wish to continue this contract at the same terms and condition as the original award.

Authorized Company Representatives: Ingevity

Heath Dala

Business Director, Road &

6/27/24

Name (Signature)

Title

Date

Oct 03, 2022

Ingevity completes acquisition of leading pavement marking materials business, Ozark Materials

PRESS RELEASE

NORTH CHARLESTON, S.C., Oct. 3, 2022 – Ingevity Corporation (NYSE:NGVT) today announced that it has completed its previously disclosed acquisition of privately-owned Ozark Materials in an all-cash transaction valued at \$325 million. Ingevity expects the acquisition to be immediately accretive to Ingevity's earnings per share. The business will be included in Ingevity's Performance Chemicals segment.

Ozark Materials is a leading producer of pavement marking materials, including thermoplastic pavement markings, waterborne traffic paints and preformed thermoplastics. The company supplies specialty materials for roadway applications throughout the United States and Canada, for a customer base that includes state departments of transportation, civil and highway contractors, cities, universities and airports. Included in the acquisition is Ozark Logistics, which provides transportation support primarily for the materials business. Ozark Materials is headquartered in Greenville, Alabama, and operates through four manufacturing locations, a logistics office and a distribution center.

"Ozark Materials is a strong, market-leading business that strengthens our position in the paving construction industry, while moving us one step downstream where we can better serve our end customers," said John Fortson, Ingevity president and CEO. "As a leading player within the pavement marking materials industry, Ozark is an excellent fit with Ingevity's business model and capabilities. We are excited to welcome our newest employees to Ingevity."

Ingevity provides products and technologies that purify, protect and enhance the world around us. Through a team of talented and experienced people, we develop, manufacture and bring to market solutions that help customers solve complex problems and make the world more sustainable. We operate in two reporting segments: Performance Chemicals, which includes specialty chemicals and engineered polymers, and Performance Materials, which includes high-performance activated carbon. These products are used in a variety of demanding applications, including asphalt paving, oil exploration and production, agrochemicals, adhesives, lubricants, publication inks, coatings, elastomers, bioplastics and automotive components that reduce gasoline vapor emissions. Headquartered in North Charleston, South Carolina, Ingevity operates from 31 locations around the world and employs approximately 2,050 people. The company is traded on the New York Stock Exchange (NYSE:NGVT). For more information visit www.ingevity.com (<https://www.ingevity.com>).

About Forward-Looking Statements

This press release contains "forward-looking statements" within the meaning of the Securities Exchange Act of 1934, as amended, and the Private Securities Litigation Reform Act of 1995. Such statements generally include the words "will," "plans," "intends," "targets," "expects," "outlook," "believes," "anticipates" or similar expressions. Forward-looking statements may include, without limitation, the potential benefits of the acquisition of Ozark Materials, LLC and Ozark Logistics, LLC (the "acquisition"); the anticipated timing of the closing of the acquisition; expected financial positions, guidance, results of operations and cash flows; financing plans; business strategies and expectations; operating plans; impact of COVID-19; capital and other expenditures; competitive positions; growth opportunities for existing products; benefits from new technology and cost-reduction initiatives, plans and objectives; litigation related strategies and outcomes; and markets for securities. Actual results could differ materially from the views expressed. Factors that could cause actual results to materially differ from those contained in the forward-looking statements, or that could cause other forward-looking statements to prove incorrect, include, without limitation, risks related to the satisfaction of the conditions to closing the acquisition (including the failure to obtain necessary regulatory approval) in the anticipated timeframe or at all; risks that the expected benefits from the proposed acquisition will not be realized or will not be realized within the expected time period; the risk that the businesses will not be integrated successfully; significant transaction costs; unknown or understated liabilities; adverse effects from the COVID-19 pandemic; adverse effects from general global economic, geopolitical and financial conditions beyond our control, including inflation and war in Ukraine; risks related to our international sales and operations; adverse conditions in the automotive market; competition from substitute products, new technologies

and new or emerging competitors; worldwide air quality standards; a decrease in government infrastructure spending; adverse conditions in cyclical end markets; the limited supply of or lack of access to sufficient crude oil and other raw materials; integration of future acquisitions; the provision of services by third parties at several facilities; supply chain disruptions; natural disasters and extreme weather events; or other unanticipated problems such as labor difficulties (including work stoppages), equipment failure or unscheduled maintenance and repair; attracting and retaining key personnel; dependence on certain large customers; legal actions associated with our intellectual property rights; protection of our intellectual property and other proprietary information; information technology security breaches and other disruptions; complications with designing or implementing our new enterprise resource planning system; government policies and regulations, including, but not limited to, those affecting the environment, climate change, tax policies, tariffs and the chemicals industry; and losses due to lawsuits arising out of environmental damage or personal injuries associated with chemical or other manufacturing processes, and the other factors detailed from time to time in the reports we file with the SEC, including those described in Part I, Item 1A. Risk Factors in our 2021 Annual Report on Form 10-K as well as in our other filings with the SEC. These forward-looking statements speak only to management's beliefs as of the date of this press release. Ingevity assumes no obligation to provide any revisions to, or update, any projections and forward-looking statements contained in this press release.

RFB 2023-149 Annual Contract for Traffic Paint

Primary Award			Secondary Award		Alternate Award			
LBS Enterprises, LLC dba Allstates Coatings Company Gladewater, TX HUB - Yes CO-OP - Yes			Dobie Supply, LLC Buda, TX HUB - No CO-OP - Yes		Ozark Materials, LLC Greenville, AL HUB - No CO-OP - Yes		The Sherwin-Williams Company Cleveland, OH HUB - No	
Item	Description	Qty	Unit Price	Ext Price	Unit Price	Ext Price	Unit Price	Ext Price
1	White Paint, 55 Gallon Drum	46	\$ 713.90	\$ 32,839.40	\$ 765.00	\$ 35,190.00	\$ 791.45	\$ 36,406.70
2	Yellow Paint, 55 Gallon Drum	66	\$ 723.25	\$ 47,734.50	\$ 795.00	\$ 52,470.00	\$ 807.95	\$ 53,324.70
Bid Total			\$	80,573.90	\$	87,660.00	\$	89,731.40
								\$ 94,572.50

Note: Ennis-Flint, Inc. withdrew their bid due to incorrect pricing.